



**Dottorato di Ricerca in Scienze Economiche/Economics, Management and Statistics
Università degli Studi di Catanzaro, Catania, Messina e Palermo**

Verbale del Collegio dei Docenti

Nei giorni 21-23 Aprile 2015 si è svolta per via telematica una riunione del collegio dei docenti del dottorato di Economics, Management and Statistics con il seguente odg:

- 1) Afferenza nuovi docenti;
- 2) Rinnovo dottorato XXXI ciclo;
- 3) Richieste studenti;
- 4) Richiesta conferimento dottorato honoris causa.

Tutti i componenti del collegio hanno ricevuto la convocazione via email.

OMISSIS

Con riferimento al punto n. 4, il Coordinatore informa il collegio che La Prof. Baglieri ha inoltrato la richiesta di conferimento del dottorato honoris causa al Prof. Shaker Zahra dell'University of Minnesota. Il Coordinatore ha reso disponibile a tutti i membri del collegio il CV del prof. Zahra puntualizzando l'elevato profilo scientifico dello stesso ed informa i colleghi che a norma dell'art. 24 del Regolamento di Dottorato UniME in atto vigente, " Il Rettore, su proposta del Collegio dei docenti, deliberata con la maggioranza dei due terzi dei componenti e previa approvazione del Senato Accademico, conferisce il titolo accademico onorifico di Dottore di Ricerca *honoris causa*. Tale titolo può essere conferito a persone che, per l'attività scientifica svolta negli specifici ambiti del Corso di Dottorato o per il notevole rilievo degli apporti dati alla ricerca, posseggano requisiti di singolare perizia e godano di fama internazionale". Come la stessa Professoressa Baglieri ha puntualizzato, l'opportunità di conferire il dottorato honoris causa al prof. Zahra va nella direzione di rafforzare il profilo internazionale del dottorato stesso, tra l'altro in linea con gli sforzi che l'Ateneo di Messina sta compiendo in questi ultimi anni. Il Coordinatore invita i colleghi ad esprimere la propria posizione sul punto entro le ore 13 del 23 Aprile, precisando che una mancata pronuncia vada intesa quale accettazione del punto.

Non essendo pervenuta entro la data indicata alcuna manifestazione contraria da parte dei colleghi del dottorato, la proposta di conferimento del dottorato honoris causa al prof. Zahra si intende approvata all'unanimità. Il Collegio invita quindi il Coordinatore di inoltrare ai competenti Organi Accademici la documentazione necessaria perché si avvii la procedura di conferimento del dottorato honoris causa al Prof. Zahra.

Messina, 23 Aprile 2015

Il Coordinatore del dottorato
Prof. Dario Maimone Ansaldo Patti



**Dottorato di Ricerca in Scienze Economiche/Economics, Management and Statistics
Università degli Studi di Catanzaro, Catania, Messina e Palermo**

Università' di Messina
Prot. 0033376 del 26/05/2015
Tit./cl. III/6 - Interno
(2015-UNMECLE-0033376)

Messina, 25 Maggio 2015

Al Magnifico Rettore
Chiar.mo Prof. Pietro Navarra
Università degli Studi di Messina

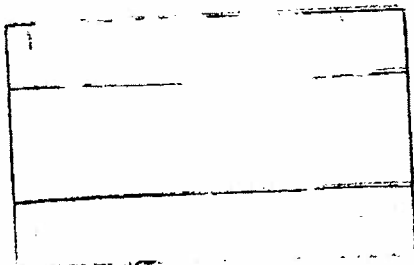
Oggetto: Conferimento dottorato honoris causa Prof. Shaker A. Zahra

Si rappresenta alla M.V. che il Collegio dei docenti del dottorato in Economics, Management and Statistics nella riunione telematica svoltasi nei giorni 21-23 Aprile ha deliberato all'unanimità, ai sensi dell'art. 24 del Regolamento dell'Università di Messina in materia di dottorato di ricerca attualmente vigente, l'approvazione delle richiesta di conferimento del dottorato honoris causa al Prof. Shaker A. Zahara. Lo stesso, professore di management presso la University of Minnesota, è riconosciuto quale uno dei massimi esperti al mondo in tema di entrepreneurship and strategic management.

Il Collegio ritiene che il conferimento del dottorato honoris causa ad una personalità di siffatto spessore accademico sia una opportunità per rafforzare la dimensione internazionale del dottorato stesso, in linea con l'orientamento dell'Ateneo in tal senso.

Allego alla presente, il curriculum vitae del Prof. Zahra per opportuna valutazione da parte degli Organi Accademici.

Con osservanza,
Prof. Dario Maimone Ansaldo Patti
Coordinatore del Dottorato



Shaker A. Zahra

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EDUCATION

- Ph.D. in Business Administration (Management), University of Mississippi, 1982.
- MBA with Distinction, National University, San Diego, CA, *First in class*, 1978.
- B. Com. with Honors (Management), Al-Azhar University, Egypt, *First in class*, 1975.

HONORARY DEGREES

- *Doctor Honoris Causa (Economics & Business)*, Gent University, Belgium, 2014.
- *Doctor Honoris Causa (Economics)*, Stockholm School of Economics, Sweden 2013.
- *Doctor Honoris Causa (Business)*, Jönköping University, Sweden, 2004.

POSITIONS IN U.S. INSTITUTIONS

9/2005 - Present University of Minnesota (Tenured)

- Department Chair, July 1, 2010-2013 and 2013-present.
 - Member of the Executive Committee, July 1, 2010-present.
 - Member of the School ADC Committee, July 1, 2010-present.
- Robert E. Buuck Chair of Entrepreneurship, 2005-present.
- Professor of Strategy and Organization, 2005-present.
- Academic Director, Gary S. Holmes Center of Entrepreneurship,
 - July 1, 2010- Present.
 - January 1, 2008- December 31, 2009.
- Co-Director, Center for Entrepreneurial Studies, 2005-2007.
- Founding Co-Director, Center for Integrative Leadership, 2005-2006.
- Member, Steering Committee, Center for Integrative Leadership, 2005-6.
- Academic Co- Director, Carlson Ventures Enterprises, 2005-2006.
- Faculty, Medical Industry Leadership Institute, 2006- present.
- Faculty, Minnesota Management Institute, 2006, 2007.
- Advisory Board of the Holmes Center for Entrepreneurship, 2005-present.

POSITIONS IN U.S. INSTITUTIONS

9/ 2002-2005 Babson College (Tenured)

- Paul T. Babson Distinguished Professor of Entrepreneurship.
- Director of the Babson-Kauffman Entrepreneurship Research Conference.
- Faculty, Family Enterprise Institute.
- Faculty, Innovation & Corporate Entrepreneurship Research Center.
- Chair, Doctoral Program Development Initiative.

9/1992 – 2002 Georgia State University (Tenured)

- Professor of Strategy, 1992-2002.
- Professor, H. Russell Center for Entrepreneurship, 1998-2002.
- Professor, eCommerce Institute, 1999-2002.
- Professor, International Business Institute, 1996-2002.
- Coordinator, Entrepreneurship & Strategy Ph.D. Program, 1992- 2001.

Fall 99-2000 Georgia Tech, Visiting Professor, Exec MS in the Management of Tech.

8/87 - 92 George Mason U., Associate Professor of Strategy (offered tenure).

8/82 - 87 Old Dominion U., Assistant Professor of Management.

1980 - 82 U. of Mississippi, Graduate Instructor & Research Assistant.

TEACHING/VISITING & GUEST TEACHING OUTSIDE THE USA

- Chair in International Entrepreneurship U. of Twente, Netherlands, 2010- 2014.
- 3TU Chair in International Entrepreneurship U. of Twente, Netherlands, 2007- 2010.
- Helsinki University of Technology, Finland (Dec. 2000), *Docent*, 2003 to 2008.
- Norwegian School of Management, Oslo, Norway, 2003.
- Stockholm School of Economics, Visiting Professor, May 2003.
- Jönköping International Business School, Sweden:
 - Visiting Research Professor, August 1999 to July 2001 (20%)
 - Visiting Research Prof. of Entrepreneurship, 2003-2013.
- *Groupe ESC*, Grenoble, 3/1998 & 6/1999.
- Hong Kong Baptist University, June 1998.
- Academy of Economics in Poznan, Poland, 11/1996 & 3/1997.
- Al-Azhar University, Cairo, Full time instructor, 1976-1977 (on Aug 77 to Oct 89).

JOURNAL PUBLICATIONS

Foss, N., Lyngsie, J., & Zahra, S. Organizational design requirements of entrepreneurship: the roles of decentralization and formalization for opportunity discovery and exploitation. *Strategic Organization*, 2015, in press.

Zahra, S. Corporate Entrepreneurship as Knowledge Creation and Conversion: The Role of Entrepreneurial Hubs. *Small Business Economics*, 2015, in press.

Larrañeta, B., Zahra, S. & Galán, J.L. The Effect of Strategic Variety and Origin on New Venture Performance. *Strategic Management Journal*, 2014, 35(5): 761-772.

Zahra, S. Newey, L. & Li, Y. On the Frontiers: The Implications of Social Entrepreneurship for International Entrepreneurship. *Entrepreneurship: Theory & Practice*, 2014, 38(1): 137-158.

Zahra, S. Public and Corporate Governance and Young Global Entrepreneurial Firms. *Corporate Governance: An International Review*, 2014, 22 (2): 77-83.

Zahra, S., Wright, M. & Abdel Gawad, S. Contextualization and the Advancement of Entrepreneurship Research. *International Small Business Journal*, 2014, in press.

Foss, N., Lyngsie, J., & Zahra, S. The role of external knowledge sources and organizational design in the process of exploiting strategic opportunities. *Strategic Management Journal*, 2013, 34, 1453-1471.

Surroca, J., Tribo, J. & Zahra, S. Stakeholder Pressure on MNEs and the Transfer of Socially Irresponsible Practices to Subsidiaries *Academy of Management Journal*, 2013, 56: 549-572.

Maula, M., Keil, T. & Zahra, S. Top Management's Attention to Discontinuous Technological Change: Corporate Venture Capital as an Alert Mechanism. *Organization Science*, 2013, 24(3): 926-947.

Kelley, D., Ali, A. & Zahra, S. Where do Breakthroughs Come From? Characteristics of High Potential Inventions. *Journal of Product Innovation Management*, 2013, 30, 1212-1226.

Abdel-Gawad, S., Zahra, S., Svegiova, S. & Sapienza, H. Entrepreneurial Capability. *Journal of Leadership & Organization Studies*, 2013, 20: 394-407.

Zahra, S. Randerson, K. & Fayolle. Corporate Entrepreneurship research: Where are we? Where can we go from here? *Management*, 2013, 16(4): 357-360.

Zahra, S. Randerson, K. & Fayolle, A. The Evolution and Contribution of Corporate Entrepreneurship Research. *Management*, 2013, 16(4): 361-380.

JOURNAL PUBLICATIONS [Continued]

Larrañeta, B., Zahra, S. & Galán, J. Enriching New Ventures' Strategic Variety through External Knowledge. *Journal of Business Venturing*, 2012, 27:401-413.

Li, Y. & Zahra, S. Institutions, Culture, and Venture Capital activity: A Cross-Country Analysis. *Journal of Business Venturing*, 2012, 27:95-111.

Haeussler, C., Patzelt, H. & Zahra, S. Strategic Alliances and Product Development in High Technology New Firms: The Moderating Effect of Technological Capabilities. *Journal of Business Venturing*, 2012, 27: 217-233.

Zahra, S. Organizational Learning and Entrepreneurship in Family Firms: Exploring the Moderating Effect of Ownership and Cohesion. *Journal of Small Business Economics*, 2012, 38(1): 51-65.

Zahra, S. & Nasimbam, S. Entrepreneurship and Strategic Thinking in Business Ecosystems. *Business Horizons*, 2012, 55(3): 219-229

Zahra, S. & Wright, M. Entrepreneurship's Next Act. *Academy of Management Perspectives*, 2011, 25(4):67-83.

Zahra, S. Doing Research in the (New) Middle East: Sailing with the Wind. *Academy of Management Perspectives*, 2011, 25(4): 6-21.

Wright, M & Zahra, S. The Other Side of Paradise: Examining the Dark Side of Entrepreneurship. *Entrepreneurship Research Journal* 1(3): 1-5.

Zahra, S., Newey, L. & Shaver, M. Academic Advisory Boards' Contributions to Education and Learning: Lessons from Entrepreneurship Centers. *Academy of Management Learning & Education*, 2011, 10(1): 113-129.

Zahra, S., Abdel-Gawad, S. & Tsang E. Emerging Multinationals Venturing into Developed Economies: Implications for Learning and Entrepreneurial Capability. *Journal of Management Inquiry*, 2011, 20: 323-330.

Zahra, S. & Nasimbam, S. Entrepreneurship in Global Innovation Networks. *AMS Review*, 2011, 1(1): 4-17.

Chahine, S., Flatotchev, I., Zahra, S. Building Perceived Quality of Founder-involved IPO Firms: Founders' Effects on Board Selection and Stock Market Performance. *Entrepreneurship: Theory & Practice*, 2011, 35:319-335.

Zahra, S. Harvesting Family Firms' Organizational Social Capital: A Relational Perspective. *Journal of Management Studies* [Special Issue], 2010, 47(2): 345-366.

JOURNAL PUBLICATIONS [Continued]

Carr, J., K. Haggard, S., Hmieleski, K. & Zahra, S. A Study of the Moderating Effects of Firm Age at Internationalization on Firm Survival and Short-Term Growth. *Strategic Entrepreneurship Journal*, 2010, 4: 183-192.

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Keil, T., Maula, M., Schildt, H. & Zahra, S. The Effect of Governance Modes and Relatedness of External Business Development Activities on Innovative Performance. *Strategic Management Journal*, 2008, 29: 895-907.

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Zahra, S. Contextualizing Theory Building in Entrepreneurship Research. *Journal of Business Venturing*, 2007, 22(3), 443-452.

Zahra, S., Priem, R. & Rasheed, A. Understanding the Causes and Effects of Top Management Fraud. *Organizational Dynamics*, 2007, 38(2): 122-139.

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- Presented at Harvard Business School (seminar), 2004.
- Presented at Georgia State University (Seminar), 2006.
- Presented at the University of Washington (West Coast Conference), 2003.

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Schildt, H. A., Zahra, S. & Sillanpää, A. Scholarly Communities in Entrepreneurship Research: A Co-citation Analysis. *Entrepreneurship: Theory & Practice*, 2006, 30(3): 399-415.

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Zahra, S., Rasheed, A. & Priem, R. Management Fraud: Antecedents and Consequences. *Journal of Management* [Annual Review Issue], 2005, 31: 803-828

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Zahra, S., Korri, J. & Yu, J. Cognition and International Entrepreneurship: Implications for Research on International Opportunity Recognition and Exploitation. *International Business Review*, 2005, 14(2): 129-146.

George, G., Wiklund, J. & Zahra, S. Ownership and Internationalization of Small Firms. *Journal of Management*, 2005, 31(2): 210-233.

Zahra, S. Entrepreneurial Risk Taking in Family Firms. *Family Business Review*, 2005, 18(1): 23-40.

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Zahra, S. & Sharma, P. Family Business Research: A Strategic Reflection. *Family Business Review*, 2004, 17(4): 331-346.

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Zahra, S. Hayton, J. & Salvato, C. Entrepreneurship in Family vs. Non-Family Firms: A Resource-Based Analysis of the Effect of Organizational Culture. *Entrepreneurship: Theory & Practice*, 2004, 28(4): 363-381.

Zahra, S. *The Practice of Management*: Reflections on Peter Drucker's Landmark Book. *Academy of Management Executive*, 2003, 17(1): 16-23.

Zahra, S. *The Practice of Management*: A Great Book with Great Ideas. *Academy of Management Executive*, 2003, 17(1): 7-8.

Zahra, S. An Interview with Peter Drucker: On *the Practice of Management*. *Academy of Management Executive*, 2003, 17(1): 9-12.

Gravis, D., Ireland, D. R. & Zahra, S. Characteristics and Outcomes of Entrepreneurial Collaborations. *Management Research*, 2003, 1(3): 213-225.

Zahra, S. International Expansion of US Manufacturing Family Business: The Effect of Ownership and Involvement. *Journal of Business Venturing*, 2003, 18(4): 495-511.

- Reprinted in J. Astrachan, T. Pieper & P. Jaskiewicz, eds. (2008). *Family Business*. Cheltenham, UK: Elgar, 329-346.

JOURNAL PUBLICATIONS [Continued]

Zahra, S., Matherne, B. & Carleton, J. Leveraging Technological Resources for Competitive Advantage: The Case of Software New Ventures. *J. of International Entrepreneurship*, 2003, 1(2): 163-186.

Chrisman, J., Chua, J. & Zahra, S. Creating Wealth in Family Firms through Managing Resources. *Entrepreneurship: Theory & Practice*, 2003, 27(4): 359-365

Dess, G., Ireland, D., Zahra, S., Floyd, S., Janney, J. & Lane, P. Emerging Issues in Corporate Entrepreneurship. *Journal of Management* [Special issue], 2003, 29: 351-378.

Zahra, S. & Neubaum, D. Competitive Analysis and New Venture Performance: The Moderating Effect of Strategic Uncertainty and Venture Origin. *Entrepreneurship: Theory & Practice*, 2002, 27(5): 1-28.

George, G. & Zahra, S. Culture and Its Consequences for Entrepreneurship: *Entrepreneurship: Theory & Practice*, 2002, 26(4): 5-8. [Introduction to a Special Issue]

Mustakallio, M., Autio, E. & Zahra, S. Relational and Contractual Governance in Family Firms: Effects on Strategic Decision Making. *Family Business Review*, 2002, 15(3): 205-222.

- Reprinted in: J. Astrachan, T. Pieper & P. Jaskiewicz, eds. (2008). *Family Business*. Cheltenham, UK: Elgar, 408-425.

Hayton, J., George, G., & Zahra, S. National Culture and Entrepreneurship: A Review of Behavioral Research. *Entrepreneurship: Theory & Practice*, 2002, 26(4): 33-52.

- Reprinted in: J. Astrachan, T. Pieper & P. Jaskiewicz, eds. (2008). *Family Business*. Cheltenham, UK: Elgar, 310-328.

Hornsby, J., Kuratko, D. & Zahra, S. Middle Managers' Perceptions of the Internal Environment for Corporate Entrepreneurship: Assessing a Measurement Scale. *Journal of Business of Business Venturing*, 2002, 17(3): 253-273.

Zahra, S. & George, G. Absorptive Capacity: A Review, Reconceptualization and Extension. *Academy of Management Review*, 2002, 27(2): 185-203.

Zahra, S. & Nielsen, A. P. Sources of Capabilities, Integration and Technology Commercialization. *Strategic Management Journal*, 2002, 23: 377-398.

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Zahra, S. & George, G. Net-enabled Business Innovation Cycle and the Evolution of Dynamic Capabilities. *Information Systems Research*, 2002, 13(2): 147-150.

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George, G., Zahra, S., Wheatley, K. & Khan, R. The Effects of Alliance Portfolio Characteristics and Absorptive Capacity on Performance: A Study of Biotechnology Firms. *Journal of High Technology Management Research*, 2001, 12(1): 205-226.

Zahra, S. & Dess, G. Defining Entrepreneurship as a Scholarly Field. *Academy of Management Review*, 2001, 26: 8-10. (Dialogue section.)

Zahra, S., Ireland, D., Gutierrez, I. & Hitt. Privatization and Entrepreneurial Transformation: A Review and Research Agenda. *Academy of Management Review*, 2000, 25(3): 509-524. [Introduction to the *AMR* Special Topic Forum.]

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JOURNAL PUBLICATIONS [Continued]

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Zahra, S. (2005). Research on Corporate Venturing: Why are we stuck? AOM.

Zahra, S. (2005). The Role of MNCs in Birthing and Incubating High Technology New Ventures: Preliminary Results. *Academy of Management Meeting*, PDW.

Zahra, S. (2005). Learning by Doing: Observing and Governing Entrepreneurial Start Ups. *Academy of Management Meeting*, PDW.

Zahra, S. (2005). Reframing International Entrepreneurship Research. AOM Caucus.

Zahra, S. (2004). What can We Learn from Entrepreneurship in Thinking about Competitive Strategy? *Decision Science Institute Meeting*, November.

Zahra, S. (2004). Opportunities for Research & Journal Publication in Family Firm Research. *Family Firm Institute Annual Meeting*.

Zahra, S. & Charm, L. (2004). Capitalizing on the Differences in Priorities between Academic Researchers & Practitioners. *Family Firm Institute Annual Meeting*.

Zahra, S. (2004). From Improvisation to Orchestration: Fostering Corporate Entrepreneurship and Innovation. *Jönköping International Business School*, Sweden, September.

Zahra, S. (2004). Governance and Capability Building: Preliminary Findings from a Program of Longitudinal Research. *Jönköping International Business School*, Sweden, September.

Zahra, S. (2004). International New Ventures: Reflections on a Decade of Research. *Academy of International Business Studies*, Stockholm, Sweden, July 10.

Gedajlovic, E. & Zahra, S. (2004). Entrepreneurship, Organizational Learning and Capability Building: A Governance Perspective. *Academy of Management*, PDW.

PRESENTATIONS IN MEETINGS & SPECIAL PANELS [Continued]

Zahra, S. (2004). Lost in Translation: Writing to be rejected. *Academy of Management*.

Zahra, S. & Hayton, J. (2004). The Effect of International Venturing on Firm Performance: The Moderating Influence of Absorptive Capacity. *Academy of Management*.

Maula, M., Schildt, H., Keil, T. & Zahra, S. (2004) Value Creation and Renewal through Corporate Venturing. Meeting of the *Tekes and the Ministry of Trade and Industry of Finland*.

Zahra, S. (2004). Mode of Internationalization and New Ventures' Technological Learning: Lessons from the Chinese Market. *Academy of Management Meeting*, PDW.

Zahra, S. (2004). Mastering the Craft Side of Research. *Academy of Management*, PDW.

Hansen, C., Huse, M. & Zahra, S. (2004). What does it mean to be Independent? An Analysis of Actual Board Behavior. *European Association of Management*.

Zahra, S. (2004). Entrepreneurial Risk Taking among Family firms. *International Family Firm Research Association*. Jonkoping, Sweden.

Keil, T., Maula, M. & Zahra, S. (2003). Corporate Venture Capital and Recognition of Technological Discontinuities. *Academy of Management Meeting*.

Zahra, S. (2003). Dynamic Capabilities: Coupling Entrepreneurship and Strategy. *Academy of Management Meeting*, PDW.

- Co-sponsored by the Entrepreneurship & BPS Divisions.

Zahra, S. (2003). Shared Cognition, Strategic Agenda and Governance in Entrepreneurial Startup Companies. *Academy of Management Meeting*.

Hayton, S., Olk, P., Zahra, S., Doz, Y. & Ring, P. (2004). Emergent versus Engineered Organizational Intersections: Environmental Triggers and the Formation Process of R&D Consortia. *Strategic Management Society Meeting*.

Zahra, S. (2003). Entrepreneurship in Family Firms: Learning at the Intersection. *Academy of Management Meeting*, PDW.

Zahra, S. (2003). Entrepreneurship and SIM: The Emergence and Role of Social Entrepreneurship. SIM Doctoral Consortium, *Academy of Management Meeting*.

Astrachan, J., Zahra, S., Sharma, S., Reynolds, P., Bygrave, W., Wittmeyer, C & Green, M. (2003). The Global Entrepreneur Monitor; Family Sponsored Ventures. *Family Business Network International Meeting*, Lausanne, Switzerland.

PRESENTATIONS IN MEETINGS & SPECIAL PANELS [Continued]

Zahra, S. & Hayton, J. (2003). Organizational Transitions and the Consequences of Governance: An Analysis of Start Up and Adolescent High Technology Ventures. *Bradford University Conference on Governance across the Organizational Life Cycle*.

Zahra, S. (2003). International Entrepreneurship: Central Debates and Emerging Research Issues. *Center for International Business Research/JIBS*, Duke University.

Zahra, S. (2003). Voice and Message: The Fine Art of Academic Discourse. Presentation in the Symposium on Writing for Rejection. *Academy of Management Meeting*, PDW.

Shepherd, D. & Zahra, S. (2003). From Conservatism to Entrepreneurialism: Examining the Effect of Governance on Risk Taking among Family Businesses. *Babson Conference*.

Zahra, S. & Hayton, J. (2003). The Effect of International Venturing on Firm Performance: The Moderating Influence of Absorptive Capacity. *Management Conference*, Malaysia.

Hayton, J. & Zahra, S. (2003) Venture Team Human Capital and Absorptive Capacity in High Technology New Ventures. *Conference on High Tech Industries*, Nice France.

Zahra, S. (2002). Entrepreneurial Opportunity Recognition: Intuition, Foresight and Insight and the Discovery of New Market Spaces. *Academy of Management Meeting*.

- Show Case Symposium co-sponsored by the Entrepreneurship & BPP Divisions of the Academy.

George, G., Wiklund, J. & Zahra, S. (2002). Estimating the Effects of Ownership Concentration and Shareholder Identity on Internationalization. *AOM Meeting*.

Zahra, S., Hayton, J. & Salvato, C. (2002). Family Business Culture and Corporate Entrepreneurship. *The 2nd Annual Research Conference on Theories of the Family Firm*. Philadelphia, PA: Wharton Business School.

George, G. & Zahra, S. (2002). Entrepreneurial Orientation and Firm Performance: Exploring the Contingent Relationship of Market Orientation in High and Low Technology Industries. *Babson Conference*.

Zahra, S. & Neubaum, D. (2002). Institutional Ownership and Corporate Social Performance: The Moderating Effect of Investment Horizons, Activism, and Coordination. *Academy of Management Meeting*.

Zahra, S. (2002). Entrepreneurship and the Process of Internationalization. *Academy of Management Meeting*, PDW.

Zahra, S. (2002). Writing for Rejection: Learning the Research Craft. *Academy of Management Meeting*, PDW.

PRESENTATIONS IN MEETINGS & SPECIAL PANELS [Continued]

Zahra, S. (2001). Internationalization of Family Firms: A Stewardship Perspective on the Effect of Ownership and Family Involvement. *First Annual Research Conference on Theories of the Family Firm*. Edmonton, Alberta: U. of Alberta, September 28, 2001.

Zahra, S. & Kirchhof, B. (2001). The Impact of Maturity upon Firm Growth among Technology-Based New Ventures. *Babson Conference*.

Lerner, M., Kohavi, Y. & Zahra, S. (2001). The Role of Organizational and Personal Time in Promoting Intrapreneurship. *Babson Conference*.

Zahra, S., Sambharya, R. & Lee, J. (2000) Global Expansion and the Accumulation of Technological Capabilities among the World's Largest Multinationals. *Academy of Management Meeting*.

Zahra S. & Wiklund, J. (2000). Top Management Characteristics and Resource Recombination among New Ventures. *Strategic Management Society Meeting*.

George, G., Zahra, S., Wheatley, K. & Khan, R. (2000). Absorptive Capacity as a Moderator of the Relationship between alliance characteristics and company performance. *Academy of Management*.

Zahra, S. (2000). Internationalization and Corporate Entrepreneurship: Where are we and where are We Going from Here? *Strategic Management Society's Meeting*.

Katchotova, N., Jacobs, F. & Zahra, S. (2000). Discover Daewoo. *Applied Business Research Conference Proceedings*, Mexico City.

Zahra, S. (1999). Technological Resources and the Growth of High Technology Entrepreneurial Firms. *Academy of Management Meeting*.

- Co-sponsored by the BPP & Entrepreneurship Divisions.

Zahra, S. (1999). Globalization, Entrepreneurship, and Competitiveness. *American Society for Competitiveness Annual Meeting* (Atlanta, Georgia).

- *Association for Business Administration and Entrepreneurship Meeting*, Atlanta, GA.

Bruch, H., Zahra, S. & Gaertner, S. (1999). Nurturing Innovation as an Organizational Competence: A Study of the Managerial Practices of German and Swiss Companies. *Strategic Management Society Meeting*.

Morris, M., Altman, W. & Zahra, S. (1999). Examining the Process of Corporate Entrepreneurship: A Multi-Country Comparison. Presented at *Babson Conference*

PRESENTATIONS IN MEETINGS & SPECIAL PANELS [Continued]

Garvis, D., Zahra, S. & Ireland, D. (1998). Characteristics and Outcomes of Entrepreneurial Collaborations: The Effect of Trust. *Strategic Management Society Meeting*.

Zahra, S. (1997). Research on the International Dimensions of Corporate Entrepreneurship: Opportunities, Challenges and Rewards. Presentation at the *Academy of Management Meeting* (Joint Symp. by the Entrepreneurship and IB Divisions).

Zahra, S. (1997). The Effect of External Sources of Organizational Capabilities on New Product Activities: The Case of New Ventures. Paper Presented at the *Academy of Management Meeting* [Entrepreneurship Division].

Neubaum, D. & Zahra, S. (1997). The Effect of Foreign Equity Acquisitions on US Companies' Corporate Entrepreneurial Activities. Presentation at the *Academy of Management Meeting* (Joint Symposium: the Entrepreneurship and IB Divisions).

Zahra, S., Nielsen, A. & Bogner, W. (1997). Corporate Entrepreneurship, Knowledge and Competence. *International Council of Small Business Conference*, San Francisco, Calif.

Zahra, S. (1996). Governance and Ownership as Antecedents of Corporate Entrepreneurship. Presented in the Corporate Entrepreneurship Symposium. *USASBE Annual Meeting*.

Zahra, S., Neubaum, D. & Huse, M. (1995). The Effect of External Environment and Organizational Characteristics on Export Intensity. *Academy of Management Meeting*.

Zahra, S. & Huse, M. (1995). Do Governance and Ownership Variables Really Matter in Explaining Corporate Entrepreneurship? *Academy of Management Meeting* [Entrep. Division].

Zahra, S. (1995). Environment, Corporate Entrepreneurship and Financial Performance: A Taxonomic Approach. *U.S. Small Bus. Adm. & Entrepreneurship Meeting* (Boulder, CO).

Das, S. & Zahra, S. (1994). Technological Strategies for Global Manufacturing Companies. *Production & Operations Management Society Meeting* (Wash., DC: October).

Zahra, S., Simon, M. & Shrader, R. (1994). Technology Strategy and Performance Differences between Corporate and Independent Ventures. *Academy of Management Meeting*

Zahra, S. & Neubaum, D. (1993). Corporate Innovation and Performance: The Case of Leveraged Buyouts. *Academy of Management Meeting*.

Simon, M. & Zahra, S. (1993). A Model of New Venture Performance. Presented at the *Second Georgia Strategy Conference* (Athens: U. of GA), April 16.

Zahra, S. (1992). Domestic and International Strategic Focus, Technology Strategy and Company Performance. *Academy of Management Meeting*.

PRESENTATIONS IN MEETINGS & SPECIAL PANELS [Continued]

Zahra, S. & Zahra, P. (1992). Organizational Structure and Corporate Entrepreneurship. Presented at the *Academy of Management Meeting*.

Zahra, S., Covin, J. & Schulte, W. (1992). Global Competition and Competitive Advantage from Technological Choices. Joint *National ORSA/TIMS Meeting*.

Zahra, S. (1992). Research on Corporate Entrepreneurship: An Assessment and Reorientation. [Symposium]. *Academy of Management [Entrepreneurship Division]*.

Zahra, S. & Schulte, W. (1992). How Do Companies Integrate Strategy and Technology? Three Modes of Response to an Organizational Puzzle. *National ORSA/TIMS Meeting*.

Zahra, S. & Lim, K. (1992). Strategic Management of Technology: Research Issues and Future Directions. *Joint National ORSA/TIMS Meeting*.

Bracker, J., Zahra, S. & Methe, D. (1991). Innovation and Company Performance in the American and Japanese Electronics Industry. *Strategic Management Society Meeting*.

Zahra, S. (1991). Current Status of Research on Corporate Entrepreneurship and an Agenda for Future Empirical Studies. *Southern Management Association Meeting*.

- Co-sponsored by 3 tracks (Innovation, Small Business & OT).

Robbins, K., Pearce, J. & Zahra, S. (1991). Financial Signals of Decline and Turnaround. *Academy of Management Meeting*.

Zahra, S. & Covin, J. (1991). Empirical Relationships among Business Strategy, Technology Policy and Firm Performance. *Academy of Management Meeting*.

Lee, J., Zahra, S. & Wongtada, N. (1990). A Cross-National Examination of the Relationship between Corporate Strategy and Financial Performance. AIB.

Zahra, S., Schulte, W. Jr., Lewis, R. & Hubbard, R. Jr. (1990). Merck. *North American Case Research Association* (Orlando, FL: November).

Robbins, K. & Zahra, S. (1990). Kroger. *North American Case Research Association* (Orlando).

Zahra, S. & Pearce, J. (1988). Power Relations, Board Behavior, and Company Performance. Paper at the *Academy of Management* (Anaheim, CA: August): abstracted in *Proceedings*.

Zahra, S. & Das, S. (1988). Manufacturing and Business Strategies: Linkages among the Miles-Snow Types. [Topic Table] *Decision Sciences Institute Proceedings*, 1298.

PRESENTATIONS IN MEETINGS & SPECIAL PANELS [Continued]

Zahra, S. & Pearce, J. (1988). Environmental and Organizational Correlates of the Performance of Porter's Strategic Types. *Academy of Management Meeting*.

Zahra, S. & Boxx, W. R. (1988). Competitive Environment, Business-Level Strategy and Performance. Paper presented at the *Academy of Management* (Anaheim, CA: August).

Floyd, S. W., Zahra, S. & Wooldridge, W. (1988). Information Technology and Financial Performance in Three Strategic Groups. *TIMS/ORSA National Joint Conference*.

Floyd, S., Zahra, S. & Wilsted, W. D. (1987). Strategy and Information Technology in Banking: Patterns and Implications for Performance. *Academy of Management Meeting*.

Zahra, S. (1986). Board of Directors' Composition, Strategy and Company Financial and Social Performance. *Academy of Management*.

Zahra, S. (1985). The Composition of Board of Directors, and Company Strategic Behavior and Performance. *National Academy of Management Meeting*.

Zahra, S. (1984). An Assessment of Portfolio Models of Strategic Choice in Multibusiness Multiproduct Firms. *Joint ORSA/TIMS Conference* (Dallas, TX).

Zahra, S. (1984). Modeling the Strategic Planning Adoption Process. *Joint ORSA/TIMS*.

Zahra, S. (1984). Incorporating Technology into Models of Strategy Formulation Processes. Presented at *Joint National ORSA/TIMS Conference* (Dallas, TX): abstracted in *Proceedings*.

Zahra, S. (1984). A Model of the Strategic Management of Technological Innovation and Change (TIC). *Joint National ORSA/TIMS Conference*.

Zahra, S., Lundstrom, W. & Zikmund, W. (1983). A Multivariate Analysis of the Determinants of Job Involvement in a Health Care Setting. *Joint National ORSA/TIMS*.

PUBLISHED INDUSTRY NOTES & COMPANY CASES

Zahra, P. & Zahra, S. Merck. In L. Byars, Les Rue & Shaker A. Zahra. *Strategic Management: Concept and Applications*. Homewood, IL: Richard D. Irwin, 1996.

- Reprinted in:

Ginter, P, Swayne, L & Duncan, W. J. (1998). *Strategic Management of Health Care Organizations, 3rd Ed.* MA: Blackwell.

PUBLISHED INDUSTRY NOTES & COMPANY CASES [Continued]

Jones, K. & Zahra, S. CrossLand, FSB. In J. Pearce & R. B. Robinson, Jr. *Strategic Management*, 4th ed. Homewood, IL: Irwin, 1991.

- Reprinted in:
 - Pearce & Robinson. *Cases in Strategic Management & Policy*, Irwin, 1991.
 - Montonari, Morgan & Bracker. *Cases In Strategic Management*. Dryden, 1991.

Zahra, S., Lewis, R. & Hubbard, R. Merck: Strategy Making in America's Most Admired Corporation. In Pearce & Robinson, *Strategic Management*, 4th ed. Irwin, 1991.

- Reprinted in:
 - Montonari, Morgan & Bracker. *Cases in Strategic Management*. Dryden, 1991.
 - Jennings. *Entrepreneurship: Text and Cases*. Southwest Publishers, 1994.

The following 8 industry notes and cases appeared in J. Pearce, R. B. Robinson, Jr., & S. Zahra. *An Industry Approach to Cases in Strategic Management*. Homewood, IL: Irwin, 1989.

- Reprinted in:
 - Pearce & Robinson. *Strategic Management*, 4th ed. Irwin, 1991.
 - Pearce & Robinson, *Cases in Strategic Management & Policy*, Irwin, 1991.

Zahra, S., & Pearce, J. The Microcomputer Industry.
Zahra, S., Young, J. A. & Pearce, J. COMPAQ Computer Corporation.
Zahra, S., White, G. A. & Pearce, J. AT&T in Microcomputers.
Zahra, S., Besore, C. T. & Pearce, J. Apple Computers, Inc.
Zahra, S., Pearce, J. , The Aircraft Manufacturing Industry.
Zahra, S., & Hurley, D.C. & Pearce, J. Airbus Industrie.
Zahra, S., Nalepa, G. & Pearce, J. McDonnell Douglas Corporation.
Zahra, S., Denton, F. R. & Pearce, J. Beech Aircraft Corporation.

Zahra, S., Odabas S., & Pearce, J. The Cable Television Industry. In Pearce, Robinson & Zahra. *An Industry Approach to Cases in Strategic Management*. Irwin, 1989.

Zahra, S., Odabas, S., & Pearce, J. Tele-Communications, Inc. In Pearce, Robinson & Zahra. *An Industry Approach to Cases in Strategic Management*. Irwin, 1989.

D. K. Robbins, K. & Zahra, S. Kroger Corporation. In F. David, *Strategic Management*, 2nd Ed. Columbus, Ohio: Merrill Pub. Company; 1989, 501-526.

- Reprinted in:

- F. David. *Cases in Strategic Management*, 2nd ed. Merrill, 1989, 178-198.

- S. Cetro & J. Peer. *Strategic Management*, 2nd ed. McGraw-Hill, 963-984

RESEARCH SEMINAR PRESENTATIONS

- Athens Economics & Business University, Greece (2010)
- Babson College (2002, 2003, 2004)
- Boston University (2003)
- Carlos III University, Madrid, Spain (2007)
- Case Western Reserve University (1999)
- Cleveland State University (2004)
- Copenhagen Business School (2003, 2004, 2007, 2014)
- Entrepreneurship Forum, Stockholm, Sweden, 2014.
- European Business School, Germany (2005)
- ESADE, Barcelona, Spain (2009; 2014)
- Georgia State University (1995, 1999)
- Georgia Tech (2000)
- Groupe ESC-Grenoble, France (1998, 1999)
- HEC, Montreal, Canada (2006, 2011)
- Hong Kong Baptist University (1997)
- Industrial Economics Institute, Stockholm, Sweden (2014)
- Illinois State University (1981)
- Jilin University, China (2012)
- Jönköping U., Sweden, (7 presentations between 1998 & 2004, 2 in 2012, 2014)
- Kent State University (1984)
- Lund University, Sweden (2003, 2005, 2014)
- Ministry of Enterprises, Stockholm, Sweden (2014)
- New York University (2000)
- Northeastern University (2004)
- Norwegian School of Management (2000, 2003)
- Oklahoma State University (1984)
- Old Dominion University (1981, 82, 83 & 84)
- Ohio State University, Lally-Darden-Fischer (2005)
- Poznan U. of Economics, Poland (1996)
- Regional University of Blumenau- FURB, Brazil (2012)
- Rice University (2008)
- Rutgers University, Newark (1996)
- Rutgers University, Camden (2002)
- Stockholm School of Economics (2003)

- Syracuse University (1999, 2009)
- Swedish Entrepreneurship Forum, Stockholm (2014)
- Texas A&M U., Bush School of Government & Public Policy (2003)
- Texas A&M University (2000)
- Texas Christian U. (2007)
- U. Pablo de Olavide, Seville, Spain (2005, 2011)
- University of Bergamo (2010, 2014)
- University of California, Los Angeles (2012)
- University of California, Riverside (2006)
- U. of Central Florida (2002)

RESEARCH SEMINAR PRESENTATIONS [Continued]

- U. of Connecticut (2008)
- U. of Georgia (1998)
- U. of Minnesota (2006, 2008, 2009, 2010, 2011)
- U. of Oklahoma (2002)
- U. of Strathclyde (2004)
- U. of Texas, Arlington (2008)
- U. of Texas, Dallas (2004)
- U. Of Texas, San Antonio (2015, Scheduled)
- U. of Twente, Netherlands (2006, 2008, 2010, 2011)
- U of Missouri, Columbia (2012)
- U. of Quebec in Montréal (2008)
- U. of Washington (2003)
- Uppsala University (2 in 2012)
- Vinnova (Swedish national agency for innovation), Stockholm (2014)
- Washington State University (2008)

MEDIA INTERVIEWS, MENTIONS & ARTICLES

- Profile: Shaker Zahra (in Swedish, published by ESBRI), 2014
- Gent: Interview (March 2014), English & Dutch.
- "Entrepreneurship as knowledge: an interview of Shaker A. Zahra", Kathleen Randerson, *Revue de l'Entrepreneuriat* vol.11, N°2, 2012
- Jilin University TV (Oct 2012), featured.
- *Ensino Superior* [Brazil, Portuguese], Interview "Ciclo Virtuoso" [Virtuous Cycle] May 2012: 14-17.
- The best entrepreneurship research is yet to be written: an interview with Alain Fayolle and Shaker A. Zahra", Kathleen Randerson, Cristina Bettinelli, *International Journal of Entrepreneurship and Small Business*, 2012, vol.17(2), p. 264 – 272
- Globe & Mail (Canada), 2010.

- US Fed News, February 21, 2008
 - Diario De Sevilla 17/09/2007 [Http://Www.Upo.Es/Diario/2007/1221.Htm](http://Www.Upo.Es/Diario/2007/1221.Htm)
 - Universia 17/09/2007
http://www.universia.es/html_estatico/portada/actualidad/noticia_actualidad/param/noticia/jehid.html
 - La Región Internaonal 16/09/2007:
<http://www.laregioninternacional.com/noticia/5473/Sevilla-/Zahra/>
- MEDIA INTERVIEWS, MENTIONS & ARTICLES [Continued]**
- El Caribe 09/12/2007
 - http://www.elcaribecdn.com/articulo_caribe.aspx?id=147028&guid=9A20C37B6F0C49BDA61046EDFD506E62&Seccion=12
 - Prensa Universidad Pablo De Olavide 21/12/2007:
<http://www.upo.es/diario/2007/1221.htm>
 - Small Rimes (October 5, 2007)
 - US States News, June 7, 2007
 - US States News, November 3, 2006.
 - Borsen (Denmark), March 11, 2005.
 - U.S. Newswire, March 4, 2005.
 - Borsen (Denmark), January 14, 2005.
 - www.talentscotland.com (June 2, 2004)
 - *Offshore Outsourcing World*, April 19, 2004 [online]
 - *Jonkoping Posten*, September 17 & 19, 2004
 - *New York Times*, Jan 1, 2004, interview about internationalization of new ventures.
 - *Indianapolis Star* (Jan 5, 2004) [on line] [reprint of New York Times]
 - *Glasgow Business Guide* (2004) [online].
 - *The Scotman* (June 3, 2004).
 - *Inc.* (February, 2004).
 - *Business Wire* (March 26, 2003).
 - *Hispanic PR Wire* (March 26, 2003).
 - *Manager Magazine*, an article by Jochen and Zahra on entrepreneurship education in the US (in German), on line edition, February 2004.

- *Entré*, V. 2, 2003, pp. 6-7, interview, internationalization of new ventures (in Swedish)
- *Scotland on Sunday*, September 2, 2003.
- *AltAssets*, May 2003 [on line]
- Radio (Ch. 4), Jonkoping, Sweden, interview about boards & performance; 4/15/96.
- Jonkopings-Posten (Sweden), interview about boards of directors, April 16, 1996; p. 12.

MEDIA INTERVIEWS, MENTIONS & ARTICLES [Continued]

- *J. of Business Strategy*, July 1995, p. 9. (Study commissioned by Boyden/Zay, Atlanta, GA)
- WXIA-11 TV (Atlanta, GA), Bill Liss's Daily Bus. Segment (1-31-95): boards of directors
- *Management International Perspective* (Jan 15, 1994), interview about strategic leadership.
- *Cincinnati Inquirer* (1994), corporate restructuring.
- *Kentucky Inquirer* (1994), corporate restructuring [Reprint].
- *Philadelphia Inquirer* (1990), interview about the future of AT&T in the PC industry
- *Richmond Times - Dispatch*. Richmond, Va.: Sep 18, 1989, p. B-17.
- *Oxford Eagle, MS* (1981), article about the social effects of new technology.
- *Oxford Eagle, MS* (1980), article about changes in Egyptian economic policies
- *Business Week*, January 28, 1980, p. 9 (Readers Report).

FUNDED COMPETITIVE GRANTS/RESEARCH

Externally Funded Grants

- Riksbankens Jubileumsfond, Sweden (4 years, 2012-2016). Project title: Back to the environment—Exploring the differential and contingent effects of the industry knowledge base on the survival and growth of new ventures (PI: Lucia Naldi), €90000.
- Spanish Ministry of Education (3 years, 2013-2016). Project title: *Exploring the Dynamics of the Strategic Repertoires of New Ventures*. €25000.
- Spanish Ministry of Education (3 years, 2009-2011), €180000.
- VW Foundation, Innovation in the US and Germany (PI: Mike Frese), €340000.
- SSHRC, Canada, Exploration and Exploitation through Corporate Venturing (PI: Thomas Keil), \$72730, 2006.
- Research Grant, Singapore Management University [PI: Young Rock Choi], 2005.

- Kauffman Foundation, Kansas City, Doctoral Consortium at Babson, 2004, \$25000.
- European Research Council, Entrepreneurship in Multinational Subsidiaries (PIs: Dimitriou & Young), 2003-2005.
- Research Programme for Advanced Technology Policy of the Ministry of Trade &

Externally Funded Grants [Continued]

- Industry, Finland (PIs: Maula & Keil), \$250000 for the 2003-2005 period to continue Research on global venturing.
- Finnish Academy, the LIKE Program, "Born Globals: Strategies, Processes & Knowledge." [PI: Erikko Autio]
- "Leveraging Knowledge for Early, Rapid Globalization," [PIs: Luostinen & Autio], approx. US\$400,000 over three years.
- Finnish Academy "Venture Capital" [PIs: Keil & Maula], \$200,000 over two-years.
- Zay & Boyden Executive Recruiting (Atlanta, GA), 1996.
- Center for Entrepreneurial Studies, NYU, Bracker & Zahra, 1991.
- Planning Research Corporation Grant [Fairfax, VA].
- General Division, Portsmouth, VA, 1984.
- Naval General Services Administration, A, 1983.
- Motorola, Inc., MS, 1981-82.
- Hewlett-Packard International, MS, 1981-82.

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- Carlson School, University of Minnesota, Dean Small Research Grant, \$10000 (2013)
- Carlson School, University of Minnesota, Carlson Global Institute (2013)
- University of Minnesota, Center for Integrative Leadership, \$85000 (with HHI).
- Galvin Center at Babson, 2003-05.
- Mentor Grant, GSU 2001-2002.
- College of Business, GSU [10 Competitive Teaching Grants, 92-2001], about \$50,000.
- Ramsey Chair of Private Enterprise, Georgia State U. (1995-98).
- Beebe Institute, Georgia State U. (multiple small grants 1995-1999).
- Zwerner Chair in Entrepreneurship, GSU (2 grants, 1995, 1996).
- George Mason University, Graduate School, 1989.
- George Mason U., Competitive University Research Grant, 1988/9.
- Dean of the School of Business, George Mason U., Research Grant, 1988.
- Research Foundation, Old Dominion U., Competitive Summer Grant, 1985.

- Old Dominion U., Bureau of Research (Multiple grants, 1982-1986.
- U. of Mississippi, Bureau of Business & Economic Research, 1981.
- U. of Mississippi, Graduate School, 1980, 1981.

TEACHING

GRADUATE AND UNDERGRADUATE COURSES TAUGHT

EMBA	MBA/MS	Undergraduate
<ul style="list-style-type: none"> • Strategic Management • Strategic Leadership and Change • Technological Innovation 	<ul style="list-style-type: none"> • Entrepreneurship • Corporate Venturing • Tech Entrepreneurship • Tech Commercialization • New Venture Creation • Innovation • Tech & Global Competition • Strategic Management • Competitive Analysis • Global Strategy 	<ul style="list-style-type: none"> • Entrepreneurship • New Venture Creation • Strategic Management • International Management • Comparative Management • Organizational Theory • Principles of Management

PH.D. TEACHING, SUPERVISION & MENTORING

Ph.D. Seminars Taught

- Entrepreneurship (5 times)
- Tech Innovation (twice)
- Global Strategy (6 times)
- Industry & Competitive Analysis (twice)
- Competitive Strategy (3 times)
- Foundations of Strategy (4 times)

Coordination of Ph.D. Consortia

Academy of Management, Entrepreneurship Division

- Chair, 2003
- Co-chair, 2002

Babson Doctoral Consortium

- Chair, 2003, 2005
- Co-Chair, 2001

Annual High Tech Small Firms Conference, Netherlands, May 2008.

Ibero-American Society, Dominican Republic, 2007.

International Doctoral Seminar, G-Forum

- Berlin, Germany, 2006
- Aachen, Germany, 2007

PH.D. TEACHING, SUPERVISION & MENTORING [Continued]

Instructor in Doctoral Consortia

Academy of Management:

- Entrepreneurship Division: 2001-2009
- New PhD Students, all AOM, 2007.
- Social Issues, 2003.
- Technology & Innovation Management, 2007.
- International Management, 2007.

Annual High Technology Small Firms Conference, U of Twente, May 2005.

Babson Doctoral Consortium, 2001, 2002, 2003, 2004, 2005.

Canadian Administrative Science Association (ASAC), 2006.

Iberoamerican Management Association, 2007

International Family Enterprise Research Academy (IFERA), 2007

International Entrepreneurship Workshop, GSU/GT/UMN, 2000, 2006.

International Doctoral Seminar, G-Forum (Germany), 2006, 2007.

Southern Management Association, 2002, 2004.

University-Based Workshops

- Boston University, 2003.
- Cleveland State University, 2004.
- EM-Lyon, 2010.
- European Business School, Germany, 2006.
- Georgia State U., College of Business, 2002
- Jilin University, 2012.
- Jönköping International Business School, 2004, 2012.
- Norwegian School of Management, 2003.
- Stockholm School of Management, 2003.
- U of Giessen, Germany, 2007.
- University of Twente, 2008, 2011.
- Uppsala University, 2012.

Instructor in New Faculty Consortia

Academy of Management:

- Entrepreneurship Division: 1999, 2000, 2001, 2005, 2006.
- International Management, 2007, 2009
- Technology & Innovation Management, 2007.

Academy of International Business, 2006.

Strategic Management Society, 2007.

PH.D. STUDENT SUPERVISION

Advisor/Co-Advisor:

- Sarah Park, 2014
- Runping Guo, in progress
- Liman Zhao, 2014.
- Nachiket Bhawe , 2012
- Ingrid H. E. Roaldsen, in progress.
- Sondos Abdel-Gawad, 2012.
- Changyi Zhao, 2009.
- Ubaldo Macchitella , 2009.
- Lucia Naldi, 2008.
- Alex McKelvi, 2007.
- Barbara Larrante, 2007.
- Els Van De Velde , 2006.
- Patrick Kreiser, 2004.
- Sahar Morsy, 2004.
- James C. Hayton, 2002.
- Dennis Garvis, 2000.
- Donald O. Neubuam , 1998.

Chair:

- Mazhar Islam, 2011.
- Carla Pavone, 2009.
- Jaume Villanueva, 2012.

Thesis Committee Member

- Ine Paeleman, in progress.
- Jin Qi, in progress.
- Ameeta Goyal, 2014.
- Kathleen Randerson, 2012.
- Sebastiaan van Doorn, 2012
- Tiago Ratinho, 2011.
- Jacob M. Short, 2010.
- Christopher Welter, 2011.
- David Noble, 2011.
- Juan Shan, 2010.
- Paul Kirwan, 2009.
- Ting Ren, 2009.
- Johnben Loy, 2010.
- M. Ehrenhard, 2009.
- Joris Heuven, 2009.
- Sophie Violeaux , 2008.
- Anna Lamin, 2007.

Thesis Committee Member [Continued]

- Karoline Bromose, 2007.
- Danial Ivanov, 2007.
- J. Kraaijenbrink, 2006.
- Yi Yang, 2006.
- Martina Musteen, 2006.
- Sergey Anokhin, 2005
- M. Van Der Veen, 2005.
- Scott Newbert, 2004.
- Victoria Miller, 2004.
- Frank Xie, 2003.
- Jeff McMullen, 2003.
- Natalia Katchotova, 2002.
- Sungwoo Jung, 2002.
- Ashley Bush, 2001.
- Peggy Cloninger, 2000
- Stefan Gartner, 2000.
- David Gefen, 1999.
- Panakaj Saksena, 1997.
- Grady Wade, 1996.
- Julie Sneath, 1996.
- Sonjia Calado, 1994.
- Ralph Rector, 1994.
- C. Lee, 1994.
- Sang H. Kim, 1993
-

Opponent/ Examiner

- Majid Ghorbani, 2012.
- Susan Hill, 2008
- Tapio Ranta, 2005
- S. Prashantham, 2005.
- Lance Newey, 2005.
- Hameida Parker, 2004.
- Oana Branzei, 2004.
- Francois Therin, 2004.
- Jonas Gabrielsson, 2003.
- Thomas Keil, 2000.
- Johan Wiklund, 1998.
- C. Glodberg, 1994.
- D. Allen, 1994.
- J. Reiner, 1993
- K. Barksdale, 1993.

EXECUTIVE DEVELOPMENT & OUTREACH PROGRAMS

- Executive Development, Jilin University, October 2012.
- Venture Lab, University of Twente, 2010.
- Executive Education, University of Twente, 2010.
- 3M Tech Commercialization, CSOM, U of Minnesota, 2007.
- U. of Minnesota, CSOM, Minnesota Management Program, 2007.
- 3M Tech Commercialization, CSOM, U of Minnesota, 2006.
- University of California, Riverside, 2006 (Angel Funding).
- Sequest Corp., Supply Role in Innovation, Chicago, 2007.
- Sequest Closures Strategic Planning, U. of MN, 2006 [Innovation]
- Senior Executives, Gent University, Belgium, Sept 2006
- HRM senior managers' Quorum, U of Minnesota, July 2006 [Innovation].
- U. of Michigan, Davidson Institute, Morocco, April 2005 [Entrepreneurship].
- National Association for Arab Professionals, Boston, Sept 2004 [Business Creation].
- Family Business Forum, Concordia U, Montreal, Canada, June 17, 2004 [Risk Taking].
- Babson College, June 14, 2004 [Corporate Entrepreneurship].
- Management One, Calgary, Canada, 2002.
- Babson College (February 2004) [Learning by Innovating].
- Nokia New Venture Group, March 29, 2004 [Corporate Venturing].
- Technology Entrepreneurship Center, Drexel U., March 2004.
- Innovation Management Forum, Stockholm, Sweden, 2003
- Center of Entrepreneurship and Entrepreneurs, Bocconi University, Italy, 2003-4.
- Babson College (November 2003) [Learning in Corporate Entrepreneurship]
- Babson College (March 2003) [Managing the Politics of Corporate Transformation]
- Raymond Foundation, Family Firm & Innovation, 2003.
- Norwegian School of Mgt, Norway, 2003 [Innovation & Governance].
- Babson College (Miami, FL), March 2003 [Global Entrepreneurship].
- Babson Corporate Entrepreneurship Program, April, 2003.
- United Nations (UN), April 2003 [Entrepreneurship & Family business].
- Global Entrepreneurship Monitor (GEM), Family Business, 2003.
- Alcan Aluminum Corp. (Cambridge Tech Center, Cambridge MA), 1994.
- Academy of International Bus, Atlanta, 2001 [Emerging Economies].
- Georgia Tech, Managing Tech Innovation (Executive Workshop), 2001.
- Georgia State U., French Executives, 2001 [Strategy for MNCs].
- Georgia State U., Brazilian Exec., 2001 [Organizational Transformation].
- Georgia State U., French Exec, 2000 [Global Strategy and Learning].
- Georgia State U., Business-to-Bus Roundtable, 1998 [Competitive Intelligence].
- Georgia State U., EMBA, 2000-2002.
- Georgia State U., Global eManagement (GEM) Program, 2000-2002.
- Georgia Tech, Executive MS in Tech Management, 2000-2.
- IB Academy of Georgia, 1999 & 2001 [Knowledge in the Global Economy].
- U. of Miami of Ohio, Entrepreneurship Center, 1999 [Corp Entrepreneurship].

EXECUTIVE DEVELOPMENT & OUTREACH PROGRAMS [Continued]

- Human Development Foundation's Board of Directors (Boston, MA), 1997.
- American Newspaper Publishers Association (ANPA):
 - Advanced Leadership in Circulation (3 days; Alexandria, VA).
 - Advanced Leadership in Advertising (3 days, San Francisco, CA).
 - Management Development Workshop (3 days, St. Louis, MO).
 - Advanced Leadership in Advertising (2 days; Chicago, IL).
 - Leadership in the Newsroom Workshop (3 days, Chicago, IL).
 - Leadership in the Newsroom Workshop (3 days, Philadelphia, PA).
 - Management Development workshop (3 days, Orlando, FL).
- GE, Portsmouth, VA, 1982-83.
- Norfolk General Hospital, VA, 1982-1985.
- Chesapeake General Hospital, VA, 1983-1985.
- Veterans' Administration Hospital in Hampton, VA, 1983-85.
- Dover Elevator, Memphis, TN, 1981-83.
- Old Dominion U., Quality Circles & Working Life Workshop, 1982.
- Holey Carburetor, Division of Colt Industries, Water Valley, MS, 1981.
- U. of Mississippi, International Paper Company Program, 1981, 1982.

TEACHING: PROGRAM & CURRICULUM DEVELOPMENT

Member. Participated in developing the MS degree curriculum in entrepreneurship at Georgia State University (2000-2001).

Member. The development of the GSU entrepreneurship roundtable (1999-2000).

Judge. Case Plan Competition:

- Babson College, 2003, 2005.
- Georgia State University, 2002.

Member of Steering Committee. Participated in planning the strategic direction of the Herman Russell Entrepreneurship Center at Georgia State U. (1999-2002).

Chair. Led the academic board of the Center for Technological Entrepreneurship, ESC-Grenoble (France) in identifying the mission and scope of the center. Also, identified undergraduate and graduate classes to be covered (1999-2002).

Member of Zewner Chair in Entrepreneurship & Family Business Committee. Worked to promote entrepreneurship and family business issues in the curriculum and research throughout the College of Business at GSU, 1994-1998.

Member. Participated in developing the eCommerce MBA degree, GSU, 1997.

TEACHING: PROGRAM & CURRICULUM DEVELOPMENT [Continued]

Chair. Led and coordinated the development of an MBA track in tech management at George Mason University (1990-1992).

Associate (Academic) Director of Small Business Institute, George Mason University. Managed student case development in entrepreneurship classes. Worked with administrative director on company selection and recruitment. Coordinated interactions with the business community and the small business administration.

Member. Participated in the revision of the MBA program, GMU, 1991-92.

Chair. Led the revision of the MBA Management courses, ODU, 1986. Oversaw the process of course revision & approval. Coordinated with other departments.

Member. Participated in the overall revision of the MBA program, ODU, 1985-6.

Member. Participated in the development of the DBA program at ODU, 1985.

Member. Participated in revising the undergraduate management courses at:

- George Mason University, 1988-1991.
- Old Dominion University, 1984.

PROFESSIONAL SERVICE: INTERNAL INSTITUTIONAL SERVICE

UNIVERSITY OF MINNESOTA

Chair	4 th year associate professor review committee, 2009-2010, 2014.
Member	Carlson School-wide Committee on Appointment of New Endowed Chair & Professor Holders, 2008, 2010.
Chair	Carlson Enterprise Review Committee, 2009.
Member	P&T Research Reading Committee, 2009.
Member	Post-Tenure Review Policy Committee, 2009.
Chair	Faculty Search Committee, Corporate Responsibility Chair, 2007-8
Chair	Full Professor Promotion Committee, 2008
Member	Faculty Search Committee, H. Humphrey Institute, 2007-8.
Member	SMO Dept. Compensation Committee, 2008.
Member	Advisory Board, Gary Holmes Center for Entrepreneurship, 2007-present.
Co-Chair	Search Committee, Exec Director, Center for Integrative Leadership, 2007.
Member	Carlson Chair in entrepreneurship 5-year faculty review, 2006.
Co-Chair	Center for Integrative Leadership, 2005-2006.
Member	Steering Committee, Center for Integrative Leadership, 2005-2007.
Member	Recruiting Committee, Strategic Management Dept., 2005-06; 06/07.
Member	Ph.D. Committee, 2005-2007; 2008; 2009, 2010.

BABSON COLLEGE

Member	Core Ph.D. Degree Development Group, 2004-2005.
Member	Innovation & Corporate Entrepreneurship Research Center, 2005.
Member	Advisory Council, STEP Program, Family Entrepreneurship Institute, 2005.
Chair	Ph.D. Program (Exploration) Faculty Committee, 2002-2004.
Member	Entrepreneurship Intensity Track Selection Committee, 2004.
Member	Electives Redesign Committee, 2003-2004.
Judge	Faculty Grants, 2002
Member	Corporate Entrepreneurship Program Committee, 2003
Co-Organizer	Workshop on Academic Publishing, 2003

GEORGIA STATE UNIVERSITY

Member	College of Business, Long Range Planning Committee, 2002.
Member	eCommerce Institute Ph.D. Admissions Committee, 2002.
Member	eCommerce Institute Ph.D. P&T Ad Hoc Committee, 2002.
Member	eCommerce Institute Ph.D. Recruiting Committee, 2002.
Member	Associate Dean for Academic Prog. Search Committee, 2001.
Member	P&T Committee, International Business Institute, 2001.
Director	College-wide Program assessment, College of Business, 1998-2000.
Coordinator	Strategic Management Ph.D. Program, 1992-96 & 1997-2001.
Member	Dept. of Management Ph.D. Committee, 1992-2002.
Member	Senate Subcommittee on Program Assessment, 1998-99.
Member	P&T Committee, Management Dept, 1994-2001.
Member	Research Expectations Committee, Mgt Dept, 1997-98.
Chair	IB & Strategy Faculty Search Committee, 1997-98.
Coordinator	Faculty Seminar Series, Management Department, 1998, 1999.
Member	Strategic Management Faculty Search Committee, 1997, 2001.
Chair	Strategy Faculty Search Committee, 1993-94; 1994-95.
Chair	Committee on Dept. Target Journal Publication List, 1995-96.
Member	Dept. Chair Search Committee, Decision Sciences Dept, 95-96.
Member	College of Bus. Long Range Planning Committee, 1993-94.
Member	Strategic Management Faculty Search Committee, 92-93, 1999.
Member	Zwerner Chair in Entrepreneurship Search Committee, 92-93.
Associate	The Beebe Institute Faculty, 1992-97.
Member	Management Dept., Ph.D. Prog. Assessment Committee, 1993-1995.
Associate	Center for Industrial & Business Marketing, 1997-present.
Member	College of Business, Ph.D. Prog. Evaluation Committee, 1994.
Member	Ph.D. Students' Research Award Committee, 1994.

GEORGE MASON UNIVERSITY

Advisor	Small Business Institute, School of Business, 1989-91.
Member	Faculty Search Committee, Program on Org. Learning, 1992.
Member	Undergraduate Outcome Assessment Committee, 1991-92.
Member	Strategy Faculty Recruiting Committee, 1988-89; 1990-91.
Chair	Strategic Management Recruiting Committee, 1987-88; 1989-90.
Member	Undergraduate Committee, 1989-90; 1990-91.

OLD DOMINION UNIVERSITY

Member	Research and Publication Committee, 1983-84.
Member	University Faculty Senate, 1983-84.
Member	Graduate Policy Committee, School of Business, 1984-86.
Member	The Computing Committee, 1982-84; 1986-87.
Member	Committee on Human Subjects in Research, 1982-84.
Coordinator	The Faculty Seminar Series, 1983-84.
Member	The Undergraduate Curriculum Committee, 1984.
Chair	Business Policy/Strategy Recruiting Committee, 1983-84.

SERVICE FOR PROFESSIONAL ORGANIZATIONS

Academy of International Business

- Track Chair, International Entrepreneurship, July 2007.
- Instructor, Paper Development Workshop (Entrepreneurship), July 2005.
- Instructor, Publication Development Workshop (New Ventures), July 10, 2004.

Academy of Management

All Academy

- Editor Selection Committee, *Academy of Management Executive*, 1998.
- Blue Ribbon Panel on the Future of Management Education, 1997.
- Co-Chair, *AME & UNC-Chapel Hill Competitiveness Conf.*, 1997.

Entrepreneurship Division:

- Past Chair, 2007-2008.
- Chair, 2006-2007.
- Chair Elect, 2005-6.
- Heizer Award Selection Committee Chair, 2006.
- Program Chair, 2005
- Chair of Professional Development Workshops (PDWs), 2004.
- Coordinator, Doctoral Consortium, 2003.
- Chair, Research Committee, 2002-2004.
- Co-Coordinator, Doctoral Consortium, 2002.
- Member, Award Committee, 2002, 2003.
- Member, Research Committee, 2001-2003.
- Judge, Mentor Award, 2008.
- Judge, Heizer Dissertation Awards, 1996.
- Faculty, Doctoral Consortium Faculty, 2001, 2002-2010.
- Faculty, New Faculty Consortium, 1999, 2000, 2001, 2005, 2006.
- Southern Regional Liaison Representative, 1987-1989.

Business Policy and Planning Division:

- Research Committee, 1998-2000.
- Southern Regional Liaison, 1989-1991.

SERVICE FOR PROFESSIONAL ORGANIZATIONS [Continued]

Academy of Management

Technology & Innovation Management Division

- Judge, Best Paper Committee, 2007
- Research Committee, 1992-94.
- Liaison, Southern Region, 1990-91.

American Society for Competitiveness

- Chair, National Program, 1996.
- Board of Governors, 1990; 1996-1998.

Babson-Kauffman Entrepreneurship Research Conference

- Director, 2003-2005.
- Program Committee and Board Member, Regional Conference in Australia, 2004.

Decision Sciences Institute (DSI)

- Track Chair, Strategy & Entrepreneurship, 2004.
- Publication Committee, 1992-94.

Kauffman Foundation for Entrepreneurship Research

- Junior Faculty Achievement Grants, 2009, 2011, 2012.
- Doctoral Thesis Grants, 2003, 2010, 2011, 2012.

Society for Entrepreneurship Scholars (SES)

- Executive Committee & Founding Member, 2003-present

Southern Management Association (SMA)

- Board of Governors, 2002-2005 (elected).
- Finance Committee, 2004-2005.
- *Journal of Management* Editor Selection Committee, 2003-2004.
- *Journal of Management* Best Paper Selection Committee, 2002.
- Faculty, *Journal of Management* Theory Workshop, 2003.
- Judge, Best Paper Award, 2003.
- Distinguished Paper Selection Panel Member, 2000.
- Track Chair, Strategic Management, 1998.
- Track Chair, International & Organizational Theory, 1989.
- Track Chair, Social Issues, 1988.

South-Eastern Institute for Management Science

Chair, Organizational Analysis Track, 1986.

Strategic Management Society

National Program Review Committee, 2003, 2007, 2009

INTERNATIONAL SERVICE ACTIVITIES

- National Research School on Innovation & Entrepreneurship, Norway, 2011-now
- Advisory Board Member, HEC, Paris Entrepreneurship Center, 2010-present.
- Research Committee, IACMR, 2010-12.
- Advisory Committee, Family Bus Research Handbook by Melin et al., 2010-12.
- Program Committee, IACMR, 2010.
- Scientific Committee, Entrepreneurship Center, HEC-Paris, 2010.
- Program Committee, Global Conference on Entrep. & Tech Innovation, India, 2009.
- Advisory Committee, Euro Conference on Entrepreneurship, 2007-2010.
- Advisory Board, NYU Social Entrepreneurship, Advisory Board, 2009.
- Tsinghua University, China, Entrepreneurship & Innovation, 2008-2014.
- Reviewer, Fonds de la Recherche Scientifique – FNRS, Belgium, 2009.
- Reviewer, Research Council of Norway, Innovation Grants, 2003.
- Reviewer, Hong Kong Science and Technology Grants, 2001.

REVIEWER FOR PROFESSIONAL ORGANIZATIONS/SOCIETIES

Academy of Management

- Entrepreneurship Division: 1989-1991, 2003.
- Business Policy: 1987-93; 1996; 1997, 2003. Also, Case Critique, 1996.
- Human Resource Management: 1994, 1996.
- Social Issues Division: 1994, 1996.
- Technology & Innovation Division: 1990-1993.

Decision Sciences Institute

- Strategic Management, 1987, 1989, 1992, 1994.
- Quality & Productivity Management, 1993.
- Technology Management, 1993.
- International Business Track, 1995.

Southern Management Association

Strategic Management, 1983-1986; 1988, 1990, 1992, 1994, 1995.
Organization Theory & International Management, 1989-1991.
Entrepreneurship Track, Reviewer, 1990.
Innovation and R&D Track, 1991, 1992.
Social Issues Track, 1993, 1994.
Research Methods & Quality, 1993.

REVIEWER FOR PROFESSIONAL ORGANIZATIONS/SOCIETIES [Continued]

Eastern Academy of Management, Strategic Management, 1987, 1988, 1992.
American Society for Competitiveness, 1994, 1995, 1996.
British Academy of Management, 1992.
Employee Rights and Responsibilities Council, Strategic Management, 1984.
International Council for Small Business (ICSB), 1989, 1990.
MW Institute for Decision Sciences, Management/Policy, 1986, 1987, 1989.
NE Institute for Decision Sciences, Management/Policy, 1984, 1986, 1987.
Southern Marketing Association, Marketing Management Track, 1986.
SW Academy of Management, Strategic Management, 1993.
Western Decision Sciences Institute, 1989.

REVIEWER FOR PUBLISHERS

Addison - Wesley; Allyn & Bacon; Harper & Row; Howarth; Oxford U. Press; Prentice-Hall; Sage; Elger.

SESSION CHAIR

Academy of Management, 1988-2013, 23 sessions
Academy of International Business (AIB), 1994, 95, 2007
American Society for Competitiveness, 1996, 1997
Association of Chinese Management Research, 2008
Babson Conference (BKERC):2003, 2004, 2005
Decision Sciences Institute, 1987, 2004
Eastern Academy of Management, 1992
High Technology Connections, 2007
International Entrepreneurship Workshop, 2002, 2005, 2007
International Council of Small Business, 1997(2 session)
Northeastern U. Governance Conference, 2003
ORSA/TIMS, 1992
Robert Miles Conference, 1995
Southeastern Decision Sciences Institute, 1990
Southern Management Association, 1983, 84, 91, 93, 97[2 session], 2003
Strategic Management Society, 2000
US Association of Small Bus & Entrepreneurship, 1996

JOURNAL GUEST EDITORSHIPS

- *Academy of Management Review* (Ireland, Zahra, Gutierrez & Hitt), July 2000.
- *Academy of Management Executive* [2 issues]: November 1998 & February 1999.
- *Entrepreneurship: Theory & Practice*
 - Bilbiometric Studies in Entrepreneurship (Gartner, Davidsson & Zahra), 2006.
 - National Culture and Entrepreneurship (G. George & S. Zahra), 2002.
 - International Corp. Entrepreneurship (Zahra, Kuratko & Jennings), 2000.
 - Corp Entrepreneurship (Zahra, Kuratko & Jennings), 1999.
 - Corporate Entrepreneurship & Renewal (Zahra, Kuratko & Jennings), 1999.
- *Competitiveness Review*, 2000.
- *M@n@gement*, 2013

JOURNAL EDITORIAL BOARDS

Academy of Management Discoveries (2013-present)
Academy of Management Executive (1997-1999).
Advances in Competitiveness Research (1995-2003).
Advances in International Business (2000-present).
Akron Business and Economic Review (1984-1991).
Competitiveness Review (1993-95).
Entrepreneurship: Theory & Practice (1991- 2003).
European Management Review (2003-present).
European Journal of Entrepreneurship (2008-present).
Family Business Review (2003-present)
International Entrepreneurship & Management Journal (2004-present).
International Journal of Commerce and Management (1989-2005).
International Journal of Management (1985- 2000).
Journal of Asia-Pacific Business (1992- 2003).
Journal of Business Venturing (2000-2005).
Journal of Business Research (2006-present).
Journal of Engineering and Technology Management (1998-1999).
Journal of International Business Studies (2002-4; 2007-2008).
Journal of International Entrepreneurship (2001-present).
Journal of Management (1991-99; 2002-present).
Journal of Management & Governance, board of advisors (2007-present).
Journal of Managerial Issues (1991- 2005).
Journal of Management Studies (2003-2012).
Journal of Small Business Management (2003- present).
Middle East Business and Economic Review (1987-1998).
More (internet journal), 2007-present
Strategic Entrepreneurship Journal (2006-present).
Now (internet journal in entrepreneurship) (2003- present).
Trends and Foundations in Entrepreneurship (2005-2012).

SERVICE AS AD HOC REVIEWER FOR JOURNALS

- Academy of Management Executive*: 1994, 2002.
- Academy of Management Journal*: 1990-93; 1996-2004.
Special Issue on International Entrepreneurship (1998).
Special Issue on Corporate Social Performance (1998).
Special Issue on Management in Emerging Economies (1998).
- Academy of Management Review*: 1991, 1995- present.
Special Issue on Theory Building, 1998; Special Issue, 2003.
- Administrative Science Quarterly*: 1996, 1998, 2008
- Administration and Society*: 1988.
- Arab Administrative Review*, 1983.
- Arab Journal of Administrative Sciences*: 1993, 1995, 1997.
- Entrepreneurship: Theory & Practice* (1989-91).
- Entrepreneurship and Regional Development* (1999).
- European Journal of Operational Research* (1996).
- Family Business Review* (2002).
- Human Relations* (1990, 1992-96).
- Information Science Research, Associate Editor* (2001).
- Interfaces* (1995).
- Journal of Applied Social Psychology* (1992).
- Journal of Business Ethics* (1989).
- Journal of Business Research* (1992, 2002).
- Journal of Business Venturing* (1993-1998, 1999).
Also, special issues on: franchising (1997) & Alliances (2003).
- Journal of Developmental Entrepreneurship* (2000).
- Journal of Engineering and Technology Management* (1996, 1997).
- Journal of Global Marketing* (1990).
- Journal of Management Inquiry* (1993).
- Journal of Management & Governance* (2003); board of advisors (2007-present).
- Journal of Management Research* (2002).
- Journal of Management Studies* (1991-96, 2003).
- Journal of International Business Studies* (1995, 1997).
- Journal of World Business* (2004).
- Management Science* (2001, 2012, 2013).
- MIS Quarterly* (2003): special issue.
- Omega* (1997, 1998, 1999).
- Organization Sciences* (1991, 1999, 2002, 2003, 2004).
- Organization Studies* (2000).
- Production & Operations Management* (1994, 1995).
- Research Policy* (2000-2001).
- Small Business Economics* (2005).
- Small Business Management* (2005-present), board of advisors & Editorial board.
- Strategic Management Journal* (1997, 1998, 2000, 2002, 2011, 2012).
Also, Special issues (1989, 92, 94, 2000, 2002).
- Transactions of Engineering Management* (1998).

CONSULTING (selected list)

Seaquest Corp.
Alcan Aluminum Corp. (Cambridge Technology Center, Cambridge MA).
Center of Entrepreneurship and Entrepreneurs, Bocconi University, Italy.
Chesapeake General Hospital, VA.
ESC-Groupe (Grenoble, France) Tech Entrep. Center/Research Policy.
ESC-Groupe, Grenoble France, Scientific Advisory Board.
Dover Elevator, Memphis, TN.
Egyptian Aviation & Travel Services, Cairo, Egypt.
Management One, Calgary, Canada.
Norfolk General Hospital, Virginia.
Raymond Institute for Family Business, NY.
Veterans' Administration Hospital in Hampton, VA.

HONORS & AWARDS

KEYNOTE & DISTINGUISHED SPEAKER

Keynote Speaker, DRUID, Rome (Scheduled June 17, 2015)

Keynote Speaker, Global Perspectives on Entrepreneurship, York University/Indian School of Business, Toronto, Canada [April 2013]

Distinguished Keynote Speaker, Academy of Management (Org Theory PDW), 2012

Keynote Speaker, Academy of Management (Entrepreneurship PDW), 2012.

Keynote Speaker, Korean Association of Small Business Studies, 2011.

Keynote Speaker, Strategic Entrepreneurship Conference, Copenhagen Business School, 2011.

Keynote Speaker, Inscope/Nikos Conference, University of Twente, October 2011.

Keynote Speaker, Entrepreneurship Conference, U. of Bergamo, Italy, June, 2011.

Keynote Speaker, Corporate Entrepreneurship Conference, EM-Lyon, France, June, 2011.

Keynote Speaker, RENT Conference, Bodo, Norway, 2011.

Keynote Speaker, Strategic Entrepreneurship Conference, CBS, Denmark, 2010.

Keynote Speaker, Family Business Network (FBN), Next Generation Summit, October 2010.

Keynote Speaker, Entrepreneurship Conference, U. of Bergamo, Italy, September, 2010.

KEYNOTE & DISTINGUISHED SPEAKER [Continued]

- Keynote Speaker, High Technology Small Firms Conference, U. of Twente, May 2008.
- Keynote Speaker, Iberoamerican, Dominican Republic, December 2007.
- Keynote Speaker, G-Forum Entrepreneurship Conference, Germany, 2007.
- Keynote Speaker, Society of Industrial & Organizational Psychology (SIOP), 2007.
- Keynote Speaker, IECE, Spain, September 2007.
- Distinguished Speaker, Technology & Innovation Management (TIM), Junior Faculty Consortium, Academy of Management, 2007.
- Distinguished Speaker, TIM Division, Techno-Entrepreneurship PDW, AOM, 2007.
- Keynote Speaker, International Family Enterprise Research Academy (IFERA), 2007.
- Distinguished Speaker, Joint International Business & Entrepreneurship Divisions, Administrative Sciences Association of Canada (ASAC), Ottawa, Canada, 2007.
- Keynote Speaker, International Family Enterprise Research Academy (IFERA), 2007.
- Featured Speaker, Strategic Management Society Miniconference, Catania, Italy, May 2007.
- Keynote Speaker, International Entrepreneurship Workshop, Atlanta, Georgia, 2007.
- Keynote Speaker, Entrepreneurship in Emerging Economies, TCU, March 29, 2007.
- Keynote Speaker, G-Forum Entrepreneurship Conference, Berlin, Germany, 2006.
- Distinguished Speaker, Entrepreneurship Division, Administrative Sciences Association of Canada (ASAC), 2006.
- Keynote Speaker, Ethics & Entrepreneurship Conference, U. of Minnesota, 2006.
- Distinguished Speaker, Doctoral Consortium, Entrepreneurship Division, AOM, 2005.
- Keynote Speaker, Copenhagen Business School Entrepreneurship Conference, 2005.
- Keynote Speaker, International Family Enterprise Research Academy (IFERA) Conference, Sweden, 2004.
- Keynote Speaker, Innovation Network Annual Meeting, Boston College, 2004.
- Keynote Speaker, Workshop on Corporate Governance. Jönköping U., Sweden, 1996.

HONORS, AWARDS & FELLOWSHIPS

Global Award for Entrepreneurship Research, 2014.

Included in *Highly Cited Researchers*, Top 1% worldwide in citations in business & economics. Thomson Reuters, 2014.

- Also listed in *The World's Most Influential Scientific Minds*, Thomson Reuters, 2014.

Co-author [Zahra & George] of the paper ranked 3rd "most influential DC (dynamic capability) papers as of 2012" based on citations (De Stefano, Peteraf & Verona, *Academy of Management Perspectives*, November 2014).

Coauthor of two other dynamic capabilities considered most influential DC (dynamic capability) papers as of 2012" based on citations (De Stefano, Peteraf & Verona, *Academy of Management Perspectives*, November 2014); papers published in 2006 in AMR and JMS..

Ranked 44th (of 382) of the Most Widely Cited Authors in Management over the past 25 years (Aguinis et al., 2012 *Academy of Management Perspectives*), 2012.

Ranked #2 in Industrial Organization by Microsoft Academic Research,
<http://academic.research.microsoft.com/RankList?entitytype=2&topdomainid=7&subdomainid=12&last=0>, 2012.

Ranked #38 among the most prolific researchers on corporate governance (Judge, Weber & Muller-Kahle, *Academy of Management Learning & Education*), 2012.

Toft Visiting Professor, Jonkoping International Business School, Sweden, 2012.

Honorary Professor, Jilin University, China, 2012.

Honorary Professor, University of Messina, Italy, 2012.

Finalist for Best Paper Award, *Academy of Management Perspectives*, 2012. (Zahra & Wright)

Runner Up for Best Paper Award, *Business Horizons*, 2012. (Zahra & Nambisam)

Senior Research Fellow, National Center for Entrepreneurship, Tsinghua University, China, 2011.

Ranked #3 in the Field of Entrepreneurship based on Citations between 2005-10 (Study by Teixeira, University du Porto, Portugal), 2011.

IDEA Award for Research Promise, Entrepreneurship Division, Academy of Management, 2010.

Best Empirical Paper, Entrepreneurship Division, Academy of Management, 2010.

Honorary Fellow, Athens University of Economics and Business, Greece, 2010.

HONORS, AWARDS & FELLOWSHIPS [Continued]

- Co-author of 3rd ranked paper (absorptive capacity) in the study of dynamic capabilities (Di Stefano, Peteraf & Verona, *Industrial & Corporate Change*), 2010.
- Annual Faculty Research Award, Carlson School of Management, U. of Minnesota, 2009.
- Falcone Distinguished Entrepreneurship Scholar Award, Syracuse University, 2009.
- Ranked 2nd among 794 in Econ and Management Researchers in the Netherlands (2009).
- Ranked 2nd in a Survey of Top Authors in Entrepreneurship—based on Quality & Quantity weighted publications between 1995-2006 (Crump, Abbey & Zu, AOM), 2009.
- Ranked among the Top Published Authors in International Business (2009)
- Ranked #7 among Top Authors in Family Business Research (Debicki, Matherne III, Kellermanns & Chrisman, *Family Business Review*), 2009.
- Best Paper Award, Entrepreneurship Division, Scientific Association of Economics and Business Management (ACEDE), Spain, 2009.
- BCERC Stevens Institute of Technology Wesley J. Howe Award, Babson College, 2008.
- Best Paper Award, Bocconi University, Italy, (Zahra, Hayton, Neubaum, Debrell & Craig) 2008.
- Honorary Professor, Universidad Pablo de Olavide, Seville, Spain, 2008.
- Nominated for Best Paper Award, Strategic Management Society, San Diego, 2007.
- International Family Enterprise Research Academy (IFERA) Fellow, 2007 (elected).
- Best Management Research Paper, Bocconi University, Italy, (Zahra & Hayton), 2007
- Best Paper Award in Journal of Management Studies, 2007 (Zahra, Sapienza & Davidsson).
- Mentor Award, Entrepreneurship Division, Academy of Management, 2006.
- National Federation of Independent Business (NFIB) Award for Excellence in Research on the General Topic of Entrepreneurship, Babson Conference, 2006.
- Research Fellow, Family Enterprising Institute, Babson College, 2005
- Fellow, Southern Management Association, 2004.
- Best Empirical Paper Award on High Growth, Entrepreneurship Division, Academy of Management, 2004. (George, Zahra, Autio & Sapienza).

HONORS, AWARDS & FELLOWSHIPS [Continued]

Finalist for Best Paper Award in *Academy of Management Review*, 2003. (Zahra & George).
Best Conceptual Paper, Entrepreneurship Division, Academy of Management (Sapienza, Autio & Zahra), 2003.

Finalist for Carolyn Dexter Award in the Academy of Management, 2003.

Who is Who in Business Higher Education, 2003.

Research Fellow, Raymond Institute for Family Business, 2003.

Academy of Management Journal Best Paper Award, Academy of Management (Zahra, Ireland & Hitt), 2001.

Journal of Management 2000 Best Paper Award (Zahra, Neubaum & Huse), 2001

21st Century Entrepreneurship Academic Leadership Fellow, National Association for Centers of Entrepreneurship Directors & Kauffman Foundation, 2001.

Advisor of Best Student MBA Paper in Corporate Citizenship Award, The Center for Corporate Citizenship at Boston College [Sponsored by Colorx, Coca-Cola, Merck & Prudential Insurance Company], 2001.

Best Conceptual Paper Published in *Entrepreneurship: Theory & Practice* [published in 1999] Zahra, Nielsen & Bogner), 2000.

Award for Outstanding Contributions to the Advancement of Research on Global Competitiveness, American Society for Competitiveness, 1999.

Senior fellow, Foundation for Entrepreneurial Performance & Innovation [Ohio], 1999.

Chan K. Hahn Best Paper Award, Academy of Management (Zahra & Nielsen), 1998.

Listed among the Most Prolific Researchers in Entrepreneurship. *J. of Management*, 1998.

Certificate of Recognition for Outstanding Teaching Performance, Chairman of the Management Department, Georgia State University (Also, summer 1995; fall 1996; Summer 1998; spring 2000; Spring 2001).

Corporate Entrepreneurship Paper of the Year [published in a journal], US Small Business Administration and Entrepreneurship. 1995.

Best Paper Award, Academy of Management, Social Issues in Management Division. (Zahra, Oviatt & Minyard), 1993.

Named "Best Professor in the MBA Program," George Mason University, 1991.

HONORS, AWARDS & FELLOWSHIPS [Continued]

Best Paper, Innovation, R&D, and Research Methods Track, Southern Management Association. (Zahra, Bracker, Das & Schulte), 1990.

Outstanding Achievement Award for the Best Theoretical/Empirical Paper, Southeastern Decision Sciences Institute. (Zahra, Das & Warkentin), 1989.

Certificate of Award (Finalist for the Best Paper Award), Technology and Innovation Management Division, Academy of Management, 1989.

Finalist for Award for Excellence in Teaching, Business School, Old Dominion University (1987, 85, 84).

Finalist for the Best Paper Award, Northeastern Decision Sciences Institute, 1985.

Certificate of Merit, The National Association of Accountants for the Best Paper. (Wiebe, Briner & Zahra), 1984.

Best Paper Award, Management Track, Southeastern American Institute for Decision Sciences. (Zahra, Champagne, Stokes & Norrington), 1983.

Award for Excellence in Research, School of Business Administration, Old Dominion University, 1984.

* Also, Finalist (1983; 1985; 1986; 1987).

Beta Gamma Sigma, 1982.

Outstanding Graduate Student Award, Society for Advancement of Management School of Business Administration, University of Mississippi, 1982.

Omicron Delta Epsilon, the International Honor Society in Economics, 1982.

Doctoral Consortium Participant, Academy of Management, 1981.

President, Society for Advancement of Management, U. of Mississippi, 1980-1981.

Award for Academic Excellence, National Bank of Egypt, 1975.

Scholarship for Academic Excellence, Al-Azhar University (Egypt), 1972-19975.

REFERENCES

Available Upon Request