



Università
degli Studi di
Messina

DIPARTIMENTO DI ECONOMIA

Dipartimento di Economia
Prot. n. 118996
del 25/09/2023
CI III/2

**Estratto del Verbale del Consiglio del Corso di Studi in Consulenza e Gestione di
Impresa (LM 77) punto n. 4 All. 19
20 Settembre 2023**

L'anno 2023, il giorno 20 Settembre 2023, alle ore 09,00, si è riunito presso l'aula 2 del Dipartimento di Economia del plesso di Via dei Verdi n.75, il Consiglio di Corso di Laurea Magistrale in Consulenza e Gestione di Impresa (LM 77), per discutere e deliberare sui seguenti punti all'Ordine del Giorno:

1. Ratifica provvedimenti d'urgenza
2. Provvedimenti studenti
3. Rettifica verbale 31 maggio 2023
4. Approvazione emendamenti accordo Double Degree International Management
5. Varie ed eventuali.

Sono presenti i docenti: Centorrino Giovanna, Ciraolo Francesco, Crupi Antonio, Baglieri Daniela, Del Pozzo Antonio, Donato Maria Bernadette, La Rocca Tiziana, Pulejo Luisa, Rupo Daniela, Saija Giuseppe, Salomone Roberta.

Rappresentanti Studenti: Assenti

Assenti giustificati: Colli Vignarelli Andrea,

Presiede la prof. Giovanna Centorrino, coordinatrice del corso; svolge le funzioni di segretario verbalizzante la prof. Tiziana La Rocca.

La coordinatrice alle ore 09,10 constatata la presenza del numero legale, dichiara validamente costituita la seduta, convocata con avviso *ad horas* del 19 settembre 2023 diramato a tutti gli aventi diritto.

Si procede a questo punto alla discussione dell'OdG.

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4. Approvazione emendamenti accordo Double Degree International Management

La coordinatrice evidenzia che, a seguito delle modifiche apportate all'offerta formativa del CdS in Consulenza e Gestione d'Impresa, è stato necessario emendare l'accordo di doppio titolo con l'AGH di Cracovia. Tali emendamenti sono validi solo per l'A.A 2023/2024, e sono già stati approvati e firmati dai colleghi polacchi. Infatti, con la nuova offerta formativa, alcuni insegnamenti sono stati spostati dal primo al secondo anno del CdS e, pertanto, nell'ambito del D D si è dovuto procedere ad un'inversione di alcune discipline del piano di studio tra UNIME e AGH. A partire dall'Anno Accademico 2024/2025 sarà ripristinato l'accordo originario. **(Allegato 19)**

OMISSIS



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Alle ore 10,00 non essendovi altro da discutere, la coordinatrice dichiara chiusa la seduta.

Il Presidente

Giuseppe Di Stefano

Il Segretario



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Messina

AMENDMENT ON THE MEMORANDUM OF UNDERSTANDING

On the principles of organizing joint education at the Faculty of Management at AGH University of Science and Technology in Cracow, and the Department of Economics at the University of Messina

the Faculty of Management at AGH University of Science and Technology in Cracow, registered address: al. Mickiewicza 30, 30-059 Krakow, hereinafter referred to as the AGH UST, represented by the Dean of the Faculty of Management at AGH UST, Professor Marek Dudek

and

the Department of Economics at the University of Messina, registered address: Piazza Pugliatti, 1 98122 Messina, hereinafter referred to as UNIME, represented by the Dean of the Department of Economics at UNIME, Professor Michele Limosani,

agreed on the following:

1. **Only for students enrolled in A.Y. 2023/2024** the Memorandum of Understanding, entered into force on 31.01.2022 (prot. n. 40822 of 29.03.2022) between the Parties according to the "Agreement on joint education of students under the higher Education Degree-Programme" entered into force on August 31, 2021, is modified with reference to the Appendix n. 1, 2, 3, 4, 5, 6.
2. The present amendment does not modify any other conditions of the original Agreement.
3. The present amendment comes in force immediately after the authorized representatives of both Parties have signed it and remain in force until the expiration of the MOU.
4. This amendment is composed in two (2) exact copies in English each copy being equally authentic.

For AGH UST University

Professor Marek Dudek

Dean of the Faculty of Management

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Wydziału Zarządzania AGH
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dr.hab.inż. Marek Dudek, prof. uczelni
(4)

For University of Messina

Professor Michele Limosani

Dean of the Department of Economics

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ANNEX 1 - STUDENT SEMESTER PLAN

for UNIME students at AGH UST
Valid only for students enrolled in A.Y. 2023/2024

Field of study:	Management specialisation: International management								
	Lecture	Classroom-based learning	Laboratory classes	Project classes	Workshops	Foreign language classes	ECTS	Exam	Recognition of learning outcomes
Module name in AGH UST									
Semester 1 (place UNIME)									
International Marketing	30	0	0	45	0	0	8	Yes	Yes
Management Accounting	30	30	0	0	0	0	5	No	Yes
Corporate Social Responsibility	30	30	0	0	0	0	5	No	Yes
Elective group (2 semester)	60	60	0	0	0	0	10	No	Yes
English B2+ course - compulsory course for students of second-cycle studies	0	0	0	0	0	30	2	Yes	Yes
	150	120	0	45	0	30	30		
Semester 2 (place AGH UST)									
Strategic Management	30	45	0	0	0	0	8	Yes	No
Leadership & Team Management	30	0	0	45	0	0	7	Yes	No
Entrepreneurship & Innovation	30	30	0	0	0	0	5	Yes	No
Elective group (1 semester)	30	30	0	0	0	0	5	No	No
Elective group (3 semester)	30	30	0	0	0	0	5	No	No
Polish language course for foreign students	0	0	0	0	0	60	2	No	No
	150	135	0	45	0	60	32		
Semester 3 (place AGH UST)									
Global Economy	30	45	0	0	0	0	7	Yes	No
Multicultural Management	30	30	0	0	0	0	5	Yes	No
Practical Business English Communication	0	0	0	0	30	0	3	No	No
Quantitative Methods in Management	30	45	0	0	0	0	8	Yes	No
International Project Management	45	0	0	30	0	0	7	Yes	No
Research Methods in Management	30	30	0	0	0	0	5	No	No
	165	150	0	30	30	0	35		
Semester 4 (place UNIME)									
Master thesis	0	0	0	0	0	0	20	No	No
Elective group (4 semester)	30	30	0	0	0	0	5	No	Yes
International Business Law	36	20	0	0	0	0	8	No	Yes
	66	50	0	0	0	0	33		

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ANNEX 2 - STUDENT SEMESTER PLAN

for UNIME students at UNIME
Valid only for students enrolled in A.Y. 2023/2024

Field of study:	Business Consulting and Management specialisation: International management								
	Lecture	Classroom-based learning	Laboratory classes	Project classes	Workshops	Foreign language classes	ECTS	Exam	Recognition of learning outcomes
Course name in UNIME									
Semester 1 (place UNIME)									
International Marketing	30	30	0	0	0	0	8	Yes	No
Management Control	36	20	0	0	0	0	8	Yes	No
Sustainability Management	36	20	0	0	0	0	8	Yes	No
International Accounting and auditing standards	36	20	0	0	0	0	8	Yes	No
English B2+ course	18	0	0	0	0	0	3	Yes	No
	156	90	0	0	0	0	35		
Semester 2 (place AGH UST)									
Strategic Management	36	20	0	0	0	0	8	Yes	Yes
TQM	48	0	0	0	0	0	8	Yes	Yes
Entrepreneurship & Innovation	30	30	0	0	0	0	10	Yes	Yes
Elective course UST AGH (additional achievement)	30	30	0	0	0	0	5	No	Yes
Polish language course for foreign students (additional achievement)	0	0	0	0	0	60	2	No	No
	144	80	0	0	0	60	33		
Semester 3 (place AGH UST)									
International Public Policy	72	0	0	0	0	0	12	Yes	Yes
Quantitative Methods in Management	60	0	0	0	0	0	8	Yes	Yes
Free course	48	0	0	0	0	0	8	Yes	Yes
Practical Business English Communication (additional achievement)	0	0	0	0	30	0	3	Yes	Yes
	180	0	0	0	30	0	31		
Semester 4 (place UNIME)									
Master thesis	0	0	0	0	0	0	14	No	No
Traineeship	0	0	0	0	0	0	4	No	No
Business Evaluation and Due Diligence	36	20	0	0	0	0	8	Yes	Yes
International Business Law	48	0	0	0	0	0	8	Yes	Yes
	84	20	0	0	0	0	34		

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For University of Messina

Professor Michele Limosani

Dean of the Department of Economics

ANNEX 3 - LEARNING AGREEMENT FOR UNIME STUDENTS

Valid only for students enrolled in A.Y. 2023/2024

Faculty of Management AGH University of Science and Technology				Department of Economics University of Messina			
Field of study:		Management specialisation: International Management		Field of study:		Business Consulting and Management specialisation: International management	
Modul name	Semester in study programme	Semester in IOS	ECTS	Course name	Semester in curriculum	Semester in student study plan	ECTS
Courses completed in the UNIME which learning outcomes will be recognized by AGH UST							
International Marketing	3	3	8	International Marketing	3	1	8
Management Accounting	2	1	5	Management Control	1	1	8
Corporate Social Responsibility	3	1	5	Sustainability Management	3	1	8
Elective group (2 semester)	2	1	10	International Accounting and auditing standards	1	1	8
English B2+ course - compulsory course for students of second-cycle studies	1	1	2	English B2+ course	1	1	3
Elective group (4 semester)	4	4	5	Business Evaluation and Due Diligence	2	4	8
Additional Achievement	-	4	8	International Business Law	4	4	8
Master Thesis			20	Traineeship	3	4	4
				Master Thesis	4	4	14
Modules completed in the AGH UST which learning outcomes will be recognized by UNIME							
Strategic Management	2	2	8	Strategic Management	2	2	8
Leadership & Team Management	2	2	7	TQM	1	2	8
Entrepreneurship & Innovation	4	2	5	Entrepreneurship & Innovation	3	2	10
Elective group (1 semester) - management area	1	2	5				
Elective group (3 semester)	3	2	5	Additional Achievement	-	2	5
Polish language course for foreign students	-	2	2	Additional Achievement	-	2	2
Global Economy	1	3	7	International Public Policy	2	3	12
Multicultural Management	1	3	5				
Practical Business English Communication	1	3	3	Additional Achievement	-	3	3
Quantitative Methods in Management	1	1	8	Quantitative Methods in Management	3	3	8
International Project Management	3	3	7	Free course	3	3	8
Research Methods in Management	3	3	5				

For AGH UST University

Professor Marek Dudek

Dean of the Faculty of Management

For University of Messina

Professor Michele Limosani

Dean of the Department of Economics

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ANNEX 4 - STUDENT SEMESTER PLAN

for AGH UST students at UNIME
Valid only for students enrolled in A.Y. 2023/2024

Field of study:	Business Consulting and Management specialisation: International management								
	Lecture	Classroom-based learning	Laboratory classes	Project classes	Workshops	Foreign language classes	ECTS	Exam	Recognition of learning outcomes
Course name in UNIME									
Semester 1 (place AGH UST)									
International Public Policy	72	0	0	0	0	0	12	Yes	Yes
Quantitative Methods in Management	36	20	0	0	0	0	8	Yes	Yes
Free course	48	0	0	0	0	0	8	Yes	Yes
English B2+ course	0	0	0	0	0	18	3	Yes	Yes
	156	20	0	0	0	18	31		
Semester 2 (place UNIME)									
Business Evaluation and Due Diligence	36	20	0	0	0	0	8	Yes	No
International Business Law	48	0	0	0	0	0	8	Yes	No
	84	20	0	0	0	0	16		
Semester 3 (place UNIME)									
Management Control	36	20	0	0	0	0	8	Yes	No
Sustainability Management	36	20	0	0	0	0	8	Yes	No
International Marketing	60	0	0	0	0	0	10	Yes	No
International Accounting and auditing standards	36	20	0	0	0	0	8	Yes	No
Enterpreneurship & Innovation	30	30	0	0	0	0	8	Yes	Yes
	198	90	0	0	0	0	42		
Semester 4 (place AGH UST)									
Master thesis	0	0	0	0	0	0	14	No	No
Traineeship	0	0	0	0	0	0	4	No	Yes
Strategic Management							8		
TQM	48	0	0	0	0	0	8	Yes	Yes
	48	0	0	0	0	0	34		

For AGH UST University

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Dean of the Faculty of Management


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Dean of the Department of Economics

ANNEX 5 - STUDENT SEMESTER PLAN

for AGH UST students at AGH UST
Valid only for students enrolled in A.Y. 2023/2024

Field of study:	Management specialisation: International management								
	Lecture	Classroom-based learning	Laboratory classes	Project classes	Workshops	Foreign language classes	ECTS	Exam	Recognition of learning outcomes
Semester 1 (place AGH UST)									
Global Economy	30	45	0	0	0	0	7	Yes	No
Multicultural Management	30	30	0	0	0	0	5	No	No
Quantitative Methods in Management	30	0	0	45	0	0	8	Yes	No
Practical Business English Communication	0	0	0	0	30	0	3	No	No
International Project Management	45	0	0	30	0	0	7	Yes	No
Research Methods in Management	30	30	0	0	0	0	5	No	No
English B2+ course - compulsory course for students of second-cycle studies	0	0	0	0	0	30	2	Yes	No
	165	105	0	75	30	30	37		
Semester 2 (place UNIME)									
Elective group (1 semester)	30	30	0	0	0	0	5	No	Yes
Elective group (2 semester)	60	60	0	0	0	0	10	No	Yes
	90	90	0	0	0	0	15		
Semester 3 (place UNIME)									
Corporate Social Responsibility	30	30	0	0	0	0	5	No	Yes
International Marketing	30	45	0	0	0	0	8	Yes	Yes
Management Accounting	30	30	0	0	0	0	5	No	Yes
Elective group (3 semester)	30	30	0	0	0	0	5	No	Yes
Entrepreneurship & Innovation	30	30	0	0	0	0	5	Yes	Yes
	150	165	0	0	0	0	28		
Semester 4 (place AGH UST)									
Master thesis	0	0	0	0	0	0	20	No	No
Leadership & Team Management	30	0	0	45	0	0	7	Yes	No
Strategic Management							8		
Elective group (4 semester)	30	30	0	0	0	0	5	No	No
	60	30	0	45	0	0	40		

For AGH UST University

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ANNEX 6 - LEARNING AGREEMENT FOR AGH UST STUDENTS

Valid only for students enrolled in A.Y. 2023/2024

Faculty of Management AGH University of Science and Technology				Department of Economics University of Messina			
Field of study:	Management specialisation: International Management			Field of study:	Business Consulting and Management specialisation: International management		
Modul name	Semester in study programme	Semester in IOS	ECTS	Course name	Semester in curriculum	Semester in student study plan	ECTS
Courses completed in the UNIME which learning outcomes will be recognized by AGH UST							
Elective group (1 and 2 semester)	1/2	2	15	Business Evaluation and Due Diligence	2	2	8
				International Business Law	4	2	8
Management Accounting	2	3	5	Management Control	1	3	8
Corporate Social Responsibility	3	3	5	Sustainability Management	3	3	8
International Marketing	3	3	8	International Marketing	3	3	10
Elective group (3 semester)	3	3	5	International Accounting and auditing standards	3	3	8
Elective group (4 semester)	4	4	5				
Entrepreneurship & Innovation	4	3	5	Entrepreneurship & Innovation	3	3	8
Modules completed in the AGH UST which learning outcomes will be recognized by UNIME							
Global Economy	1	1	7	International Public Policy	2	1	12
Multicultural Management	1	1	5				
Quantitative Methods in Management	1	1	8	Quantitative Methods in Management	1	1	8
Practical Business English Communication	3	1	3	English B2+ course	1	1	3
English B2+ course - compulsory course for students of second-cycle studies	1	1	2				
International Project Management	3	1	7	UNIME free course	3	1	8
Research Methods in Management	3	1	5				
Strategic Management	2	2	8	Strategic Management	2	2	8
Leadership & Team Management	2	4	7	TQM	1	4	8
Master thesis (practical part)	4	4	20	Traineeship	3	4	4
				Master Thesis	4	4	14

For AGH UST University

Professor Marek Dudek

Dean of the Faculty of Management

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Wydziału Zarządzania AGH



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For University of Messina

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